## **Cautionary Statement**

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This presentation contains forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including statements regarding the unveiling of a new memory solution for servers designed to reduce energy consumption, provide better performance and total cost of ownership. Introduction of a new technology carries both technical and market acceptance risk. Investors are cautioned that the forward-looking statements in this release involve risks and uncertainties that could cause actual results to differ materially from the company's current expectations. The company urges investors to review in detail the risks and uncertainties in the company's Securities and Exchange Commission filings, including but not limited to the company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007. The company assumes no obligation to update any forward-looking statements or information included in this presentation.





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Director of Strategic Marketing
Wireless Solutions Division
Spansion Inc.

Improving the Mobile User Experience with Next Generation Flash Technology

Flash Memory Summit 2008



FLASH FORWARD



## **Presentation Agenda**



Handset Market Trends

Handset Market Challenges

Improving the User Experience for the Consumer

Improving the User Experience for the Producer

**Questions and Answers** 



## Handset Trends & Challenges



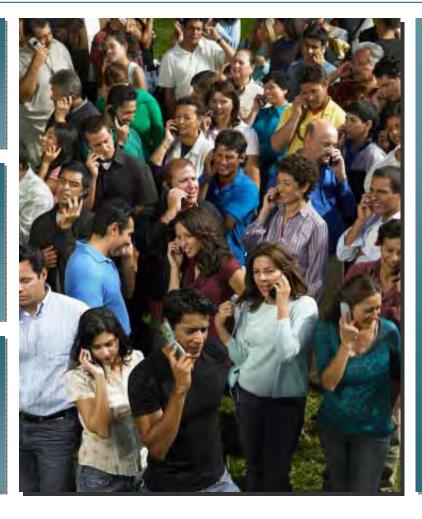
## **Today's World**

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Impatient society – always on the go

Multi-tasking "Generation Z" – the "Google Generation"

They want...
even need...
their gadgets
to work
flawlessly



The mobile phone ... once an option ... has become a necessity for a social life!

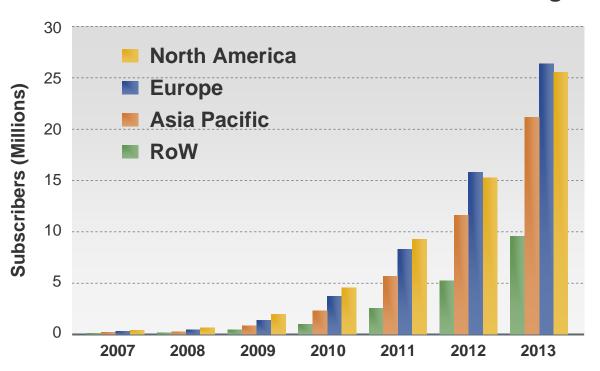


#### Rise of the Mobile Social Network

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#### Users demand rapid access to all their applications

#### **Location-based Mobile Social Networking**



# Favorite Social Networking Applications

- Gaming
- Music
- Text messaging
- Email
- Internet surfing
- Mobile TV

Source: ABI Research



## How to Improve the *User Experience* for Handset *Consumers?*





Fast, seamless transitions from application to application

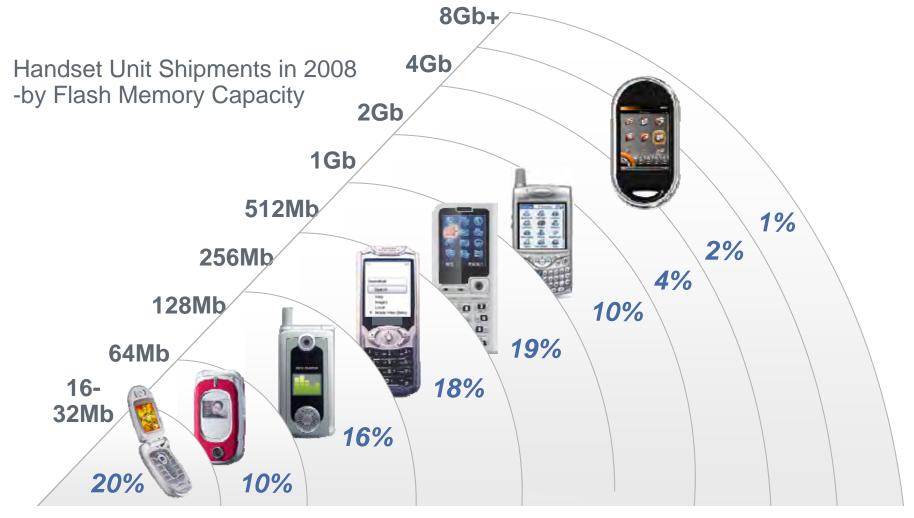
Faster sharing of one's favorite content

Faster boot and longer battery life



### Over 80% of Phones Use NOR

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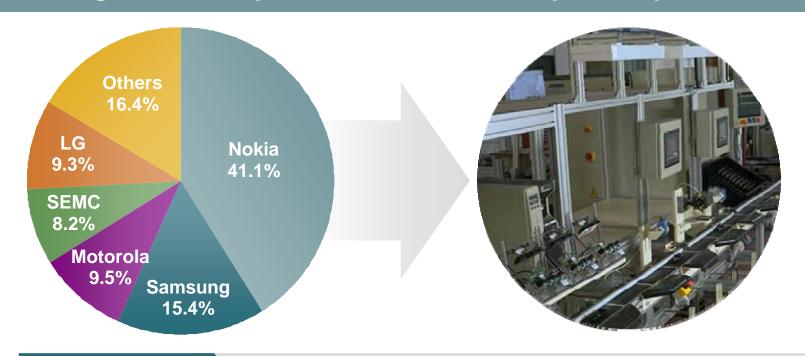
Source: Spansion estimates for 2008



## How to Improve the *User Experience* for Handset *Producers?*

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#### Challenge for the Top 5: Deliver 90+ million phones per month!



How can producers

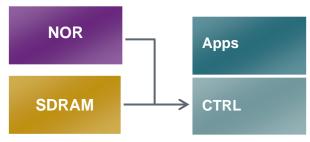
- Increase factory throughput?
- Lower manufacturing variable costs?
- Lower manufacturing fixed costs?



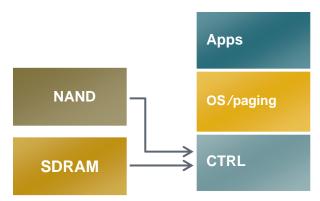
Source: Strategy Analytics Q208

## **Evolution of System Architectures**





Classic NVM XIP Low PWR, Fast Response, Light System Management



Store and Download Slow Response, Heavy System Management

 Two Independent SW architectures

 How can handset producers scale SW development efforts?



## Improving the User Experience



## MirrorBit<sup>®</sup> Eclipse<sup>™</sup> Architecture

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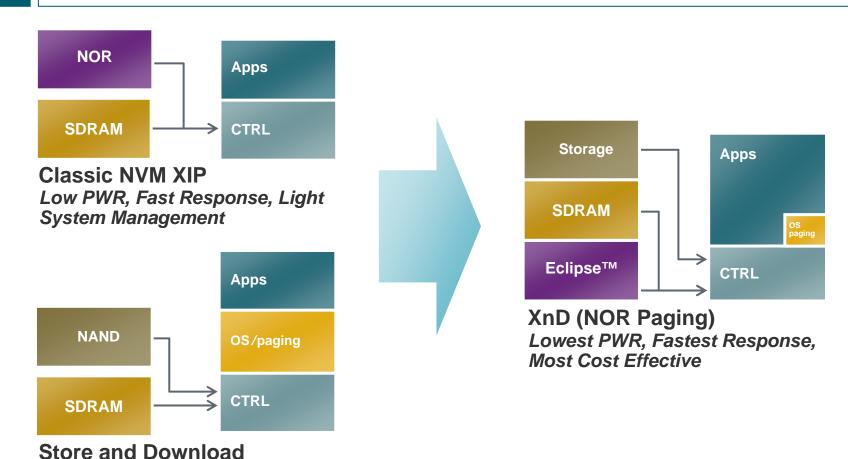
Combines
the advantages
of NOR with
Fast Write
to provide
a monolithic
solution
for flexible
Code and Data
storage

MirrorBit® Eclipse™ **MirrorBit** NOR Solutions **Benefits**  Fast Read Random Access **UP TO 10X** Faster Write • XiP High Reliability • Unified Host Interface • Improved System Performance Optimal Memory Usage



#### **XnD: A Scalable SW Solution**







Management

Slow Response, Heavy System

## XnD & MirrorBit<sup>®</sup> Eclipse<sup>™</sup> Benefits

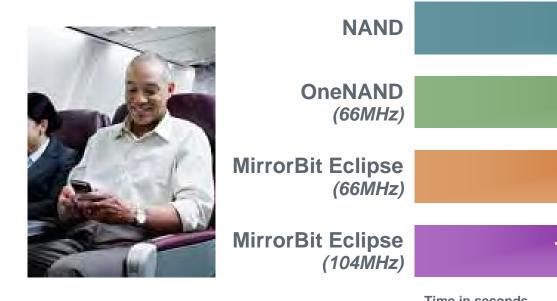


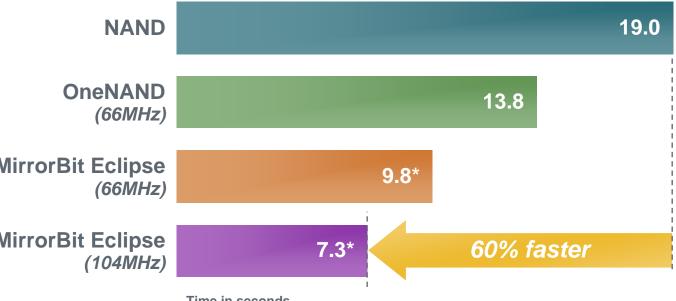
| MirrorBit<br>Eclipse | Responsiveness to user     Faster boot and application start time  |
|----------------------|--|
|                      | <ul> <li>Pay for code memory once</li> <li>No RAM space needed for shadowed code</li> <li>Lower power execution memory than RAM</li> </ul> |
| XnD                  | Fast initial + burst access     Faster Demand Paging capability  |
| MirrorBit<br>Eclipse | High density     Enough room for code and data in one device   |
|                      | Fast factory programming   |



## MirrorBit<sup>®</sup> Eclipse<sup>™</sup> Performance Advantage

#### **Reduce Application Loading Time by up to 60%**





Time in seconds

#### ... and Faster System Boot When it Matters Most

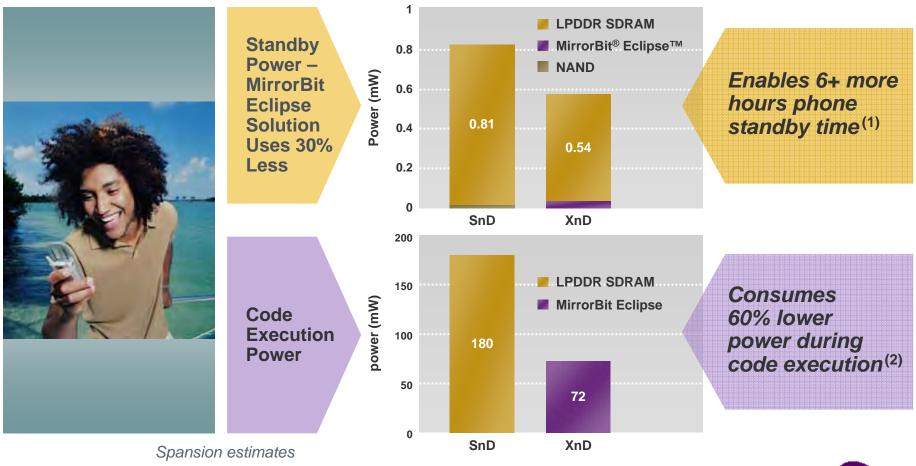


<sup>\*</sup> Benchmark Analysis from Spansion PACE Platform

## **Reduces Memory System Power Usage**

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#### **Higher Performance** <u>and </u>Lower Power – Examples



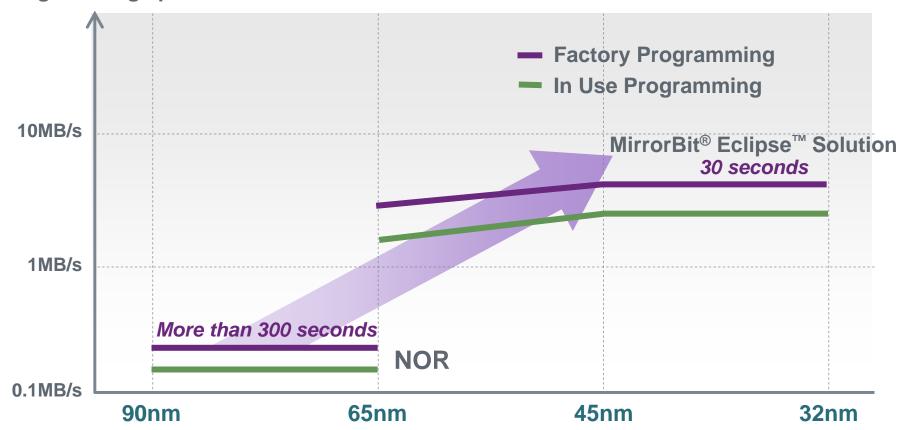
- (1) Calculated based on 900mA-h battery @3.6V,periodic GSM/GPRS network wake-up
- (2) Source LPDDR SDRAM (Micron), Eclipse (Spansion), NAND (Samsung)



## MirrorBit<sup>®</sup> Eclipse<sup>™</sup> Faster Programming



#### **Programming speed**



Estimates based on 512Mb density



## **Enormous Savings Potential for the Producer**

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#### 270 seconds per phone potential programming time saved



Save ~1,000,000 hours per month for a typical top 5 handset vendor!!!

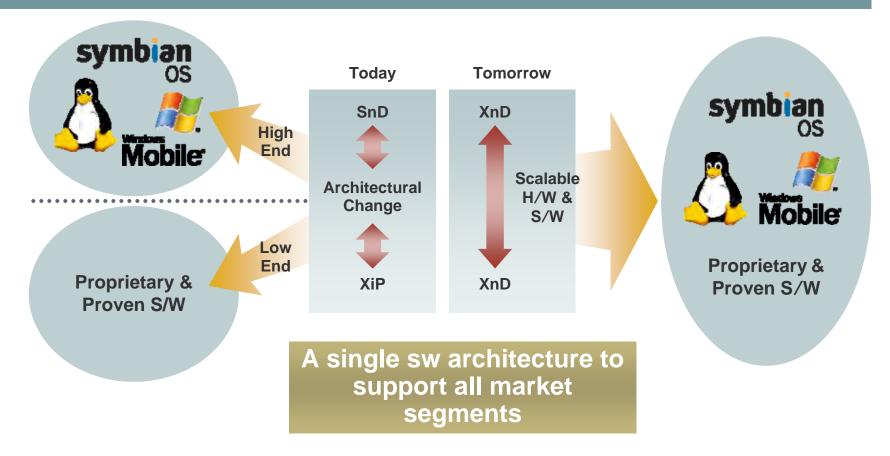
- Increased throughput
- Lower variable costs
- Lower fixed costs



## **Easier Development for the Producer**

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#### **Enabling a Scalable SW Solution**





## A Compelling User Experience ...for the Producer and the Consumer

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#### MirrorBit® Eclipse™ and XnD

High-speed Programming

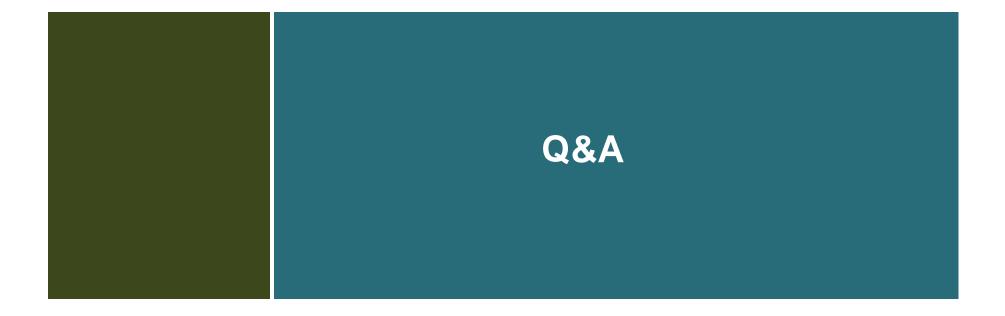
> Scalable SW



Longer Battery Life

Faster
Application
Switching
& Boot









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