

Forging a Future in Memory: New Technologies, New Markets, New Applications

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Environmental Trends

Ripe for Change

Source: Numonyx B.V.

Enterprise (Servers / Storage)

- Power, performance, reliability is the name of the game
- SSD's providing breakthrough performance improvement
- Creates a battle ground for HDD providers

Compute (Desktop / Laptops)

- Threatened by cloud computing
- Processors throttled by storage
- Promise of "instant on" has not emerged



Mobile (Laptops / MID's)

- Threatened by Smart Phone
- Multiple names for different screen sizes
- Processing battle ground





Cellular (Phones)

- H/W feature slow down → Differentiation via S/W & FF
- H/W & market consolidation beginning
- Smart Phone challenging "mobile"







Characteristics

Challenges are different

Enterprise (Servers / Storage)

- Performance driven (generally not CPU limited)
- "Green" focus bongit cover into foreground
- Compute (Desktops / Laptops)
- Reliability vs. cost is the trade off

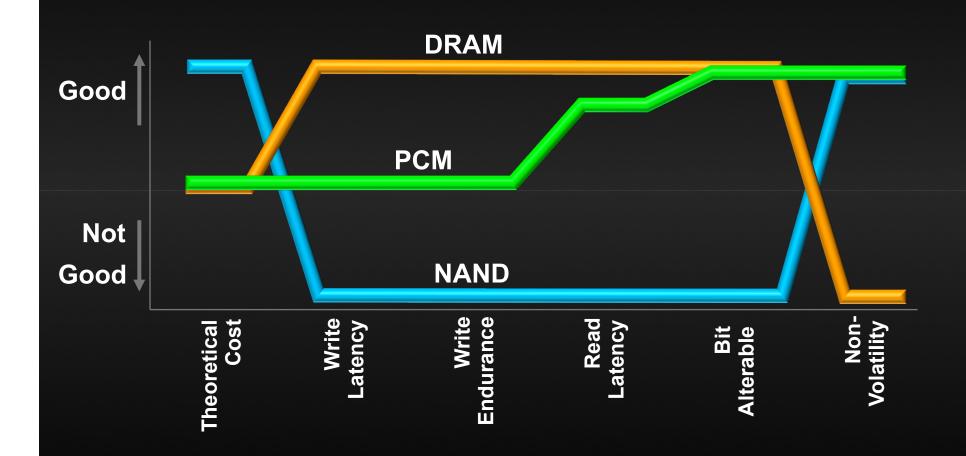
Mobile (Laptops / MID's)

- Ease of use
- · Instant of of of nsumption
- Cellular (Phones)
- Power vs. "good enough" performance trade off



Memory Characteristics

PCM Offers Attributes of RAM & NAND





Bit Alterability Ridiculously Simple

"I have a new mobile number: (555) 555-5554"



NAND

- 1. Read 4KB from NAND w/ECC
- 2. Write to RAM
- 3. Modify RAM
- 4. Locate new NAND page
- 5. Write new NAND page
- 6. Calculate & Write ECC
- 7. Mark old NAND page "dirty"
- 8. Eventually erase NAND block

PCM

1. Write 1 bit in PCM

Much less bus traffic "Hidden" Power Ridiculously Simple



Data Retention

Historical View



200k year?



10 year



"Endurance is a measure of the ability of a nonvolatile memory device to meet its data sheet specifications as a function of accumulated nonvolatile data rewrites or program/erase cycles."



10 yr at "low cycles"1 yr at data sheet

200 ka

1971

1998

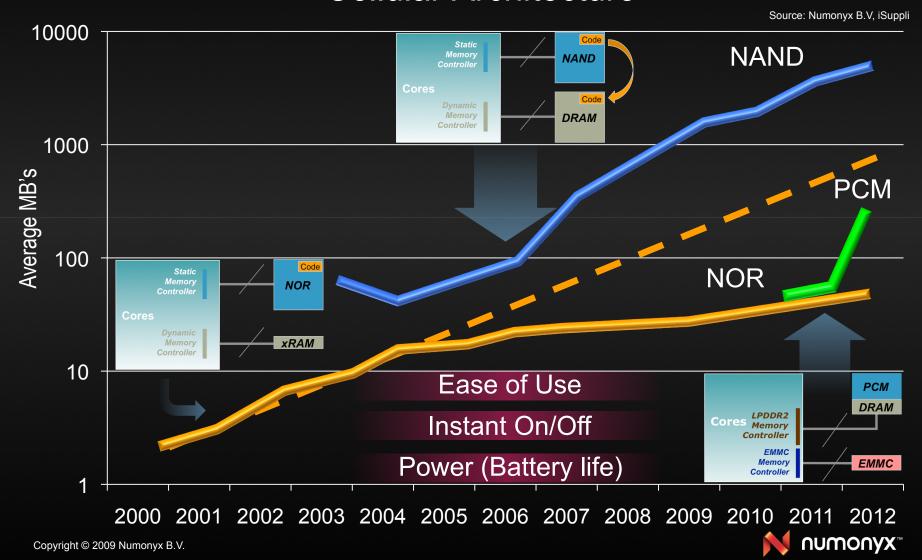
2006

News Flash: PCM Intrinsic Data Retention exceeds 200k years at 35C post 1M cycles



Consumption

Cellular Architecture



Consumption Mobile

Mobile (Laptops / MID's)

- Threatened by Smart Phone
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Ease of Use Instant On/Off Power (Battery life)



What's Really Required for Email / Browsing / Music / Video?

How do you architect for this? (This is not a trick question)

Simple: Requires "Cell Phone" Architecture "If you build it they will come"



Content

Mind boggling exponential information growth



2009: 1.5 EB's per year

2009: 50GB's per second

2020: 500GB's per u-second

YouTube Mobile Uploads Up 400% Since iPhone 3GS Launch

by Jason Kincaid on June 25, 2009



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Performance

Bandwidth vs. Latency



Bandwidth "Add More"





0-60mph $\rightarrow 10.4$ s \$20,000

Latency
"Add Something Faster"

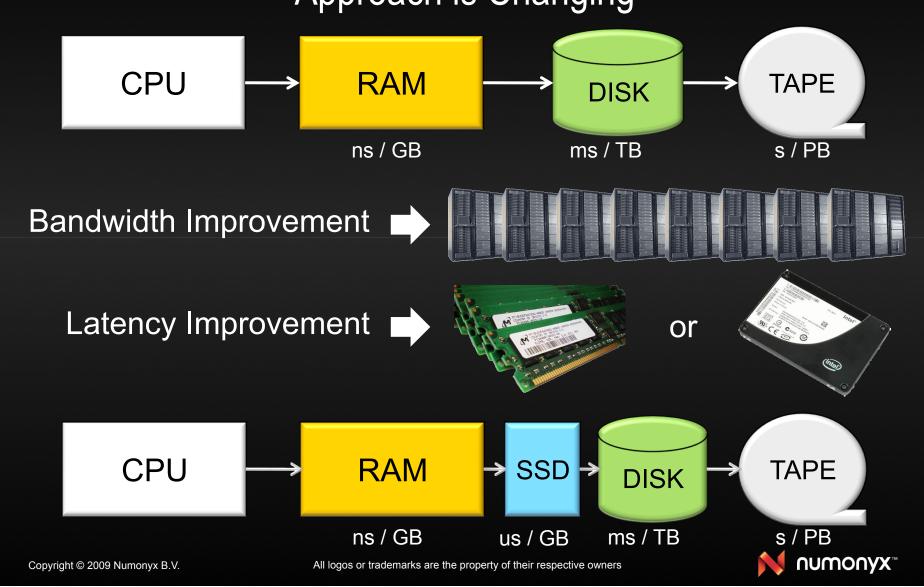


0-60mph $\rightarrow 3.5$ s \$200,000



Application to Content

Approach is Changing



Performance

Relatively Speaking

PCM

If Random Latency = 1 day

SSD

Then... latency = 17 days

HDD

Then... latency = 9 years

SCM PCM

Then... latency = 30 min

Storage Class PCM can perform >800 data base searches in the time it takes an SSD to do 1



Latency

Value goes up with information growth

"... every 100ms of latency cost them 1% in sales" amazon.com



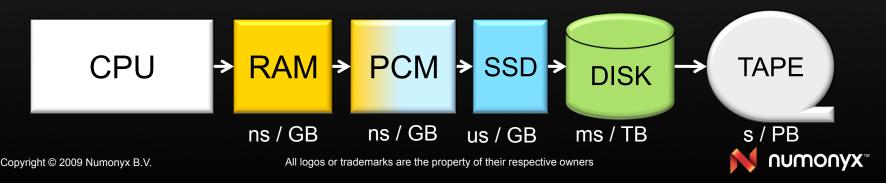
...an extra 500ms in search page generation time dropped traffic by 20%"

Source: http://royal.pingdom.com

TABB

"... a broker could lose \$4 Million Dollars per millisecond if their electronic trading platform GROUP is 5ms behind the competition"

Source: http://highscalability.com



Latency Still Not Convinced?

Russian Arrested For Allegedly Stealing Goldman's Secret Trading Formula

John Carney | Jul. 6, 2009, 9:37 AM | ■ 18

□ Print

Tags: Wall Street, Goldman Sachs, Markets, Stocks, Legal, Stock Market, Hires And Fires, UBS, Bonus, Finance, Investing, S&P 500, Editors' Picks, Depression, Economy, Hedge Funds

Goldstein looked up Aleynikov's Linked-In page, discovering that he joined Goldman in May 2007 and was vice president for equity strategy. His bio says he was responsible for "development of a distributed real-time co-located high-frequency trading platform." That seems to be Goldman's proprietary program trading options, which Aleynikov describes as "a very low latency (microseconds) event-driven market data processing, strategy and order submission engine."

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PCM

Industry Demands Will Drive Change

Mobile

Instant on/off Battery Life

PCM

Value in Every Segment



Enterprise

Performance Power Reliability

Cellular

Instant on/off
Battery Life
Use lowest cost data

for more information...

Compute

Instant on/off
Power
Reliability



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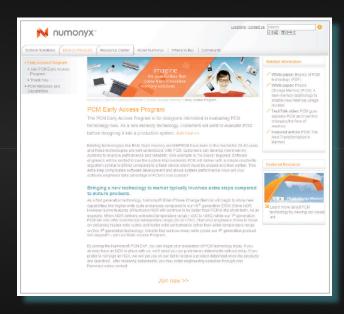
Upon validation of NDA:

- Specifications on next-generation products
- Advance information and access to new product datasheets, sample requests

Advance notification via e-mail:

- Future products
- Preliminary documentation, design guides, etc.

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