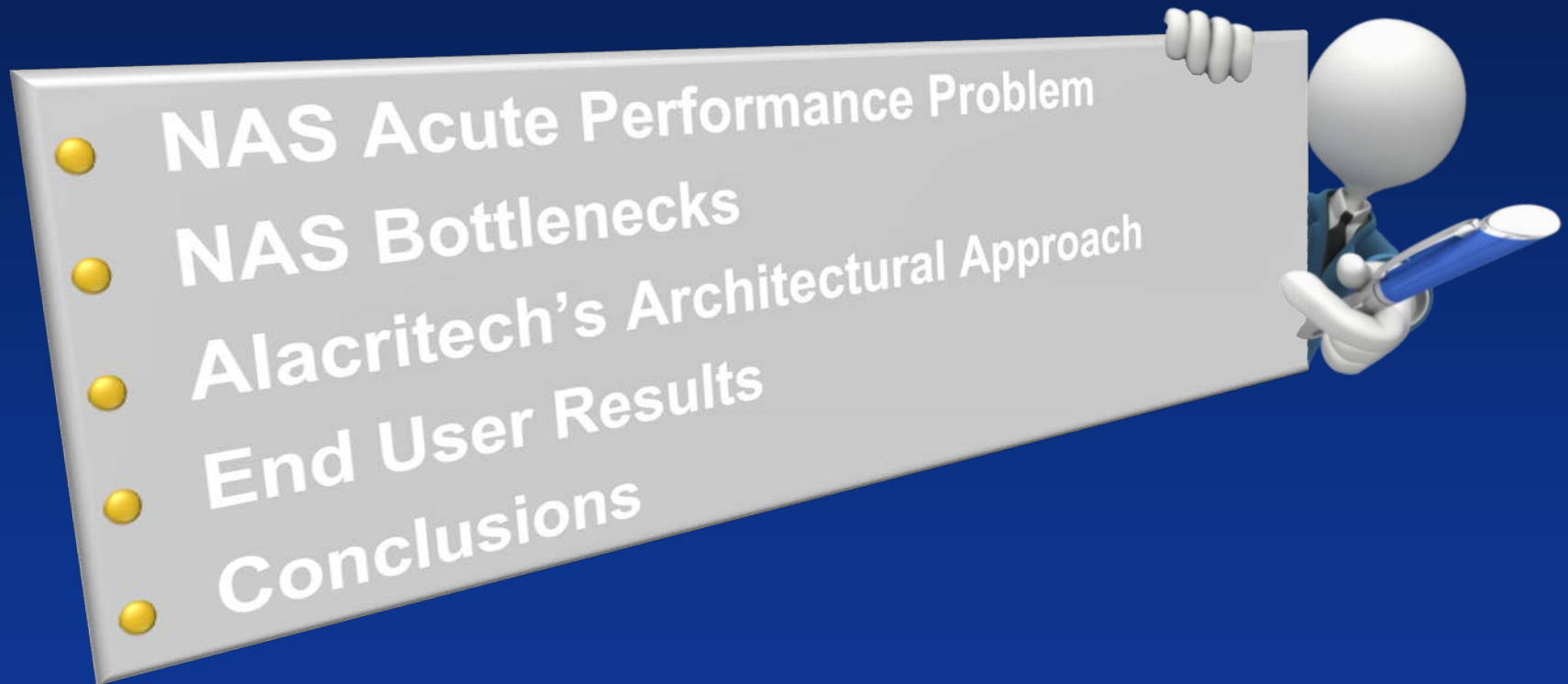




Boost Performance and Extend NAS Life

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Vice President of Marketing
Alacritech, Inc.

Agenda



NAS Acute Performance Problem

- Shows up as increased client response times
 - Reads & writes
 - Root cause...LATENCY or delay
 - Leading to frustration & angst
 - Causing much lower productivity
 - Especially when intermittent



From a NAS Admin Perspective

- Real NAS admin quotes
 - Users complain until fixed
 - Managers complain until the users stop complaining
 - Phones light up like a Christmas tree
 - Vendors blame everyone else but themselves



3 Typical Primary NAS Latency Bottlenecks

- NAS controller utilization
- Hard Disk Drives (HDDs)
- NFS metadata handling



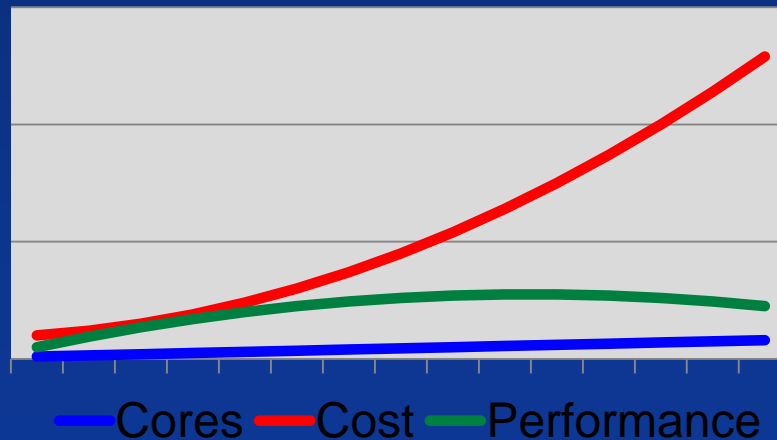
NAS Controller Utilization Bottleneck

- NAS required to do a lot more than just file serving
 - Including but not limited to:
 - Snapshot, snap rollback, mirroring, de-duplication, thin-provisioning, replication, virtual infrastructure integrations, backup software integration, continuous data storage tiering, RAID 6, bit scrubbing, & file serving
 - Spiking controller utilization
 - Noticeably increasing latency & response times...intermittently
 - Escalating client frustrations & reduced productivity



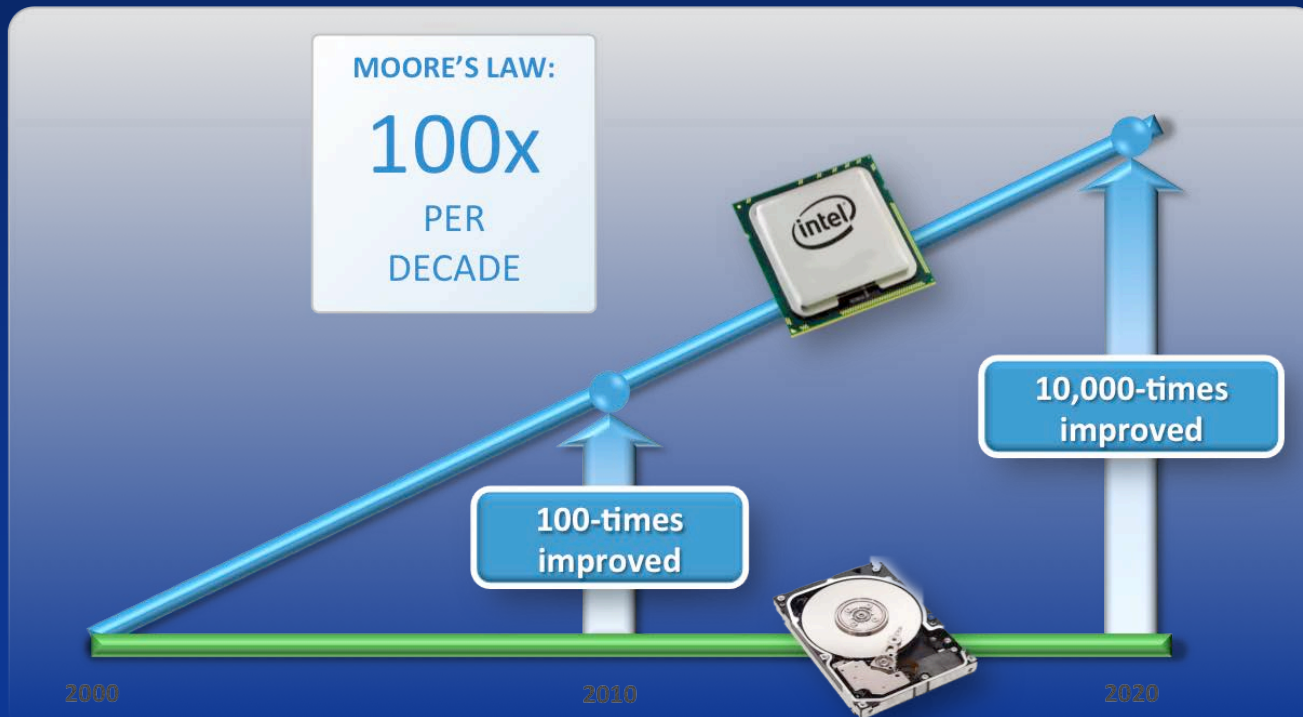
Common NAS Controller Utilization Workarounds

- More CPUs, cores, or controller nodes
 - Has serious shortcomings
 - Called “**Law of Diminishing Marginal Returns**”
 - Each add’l CPU, core, or controller node adds less than one before
 - Eventually next addition actually reduces performance
 - Significantly increases cost of IO



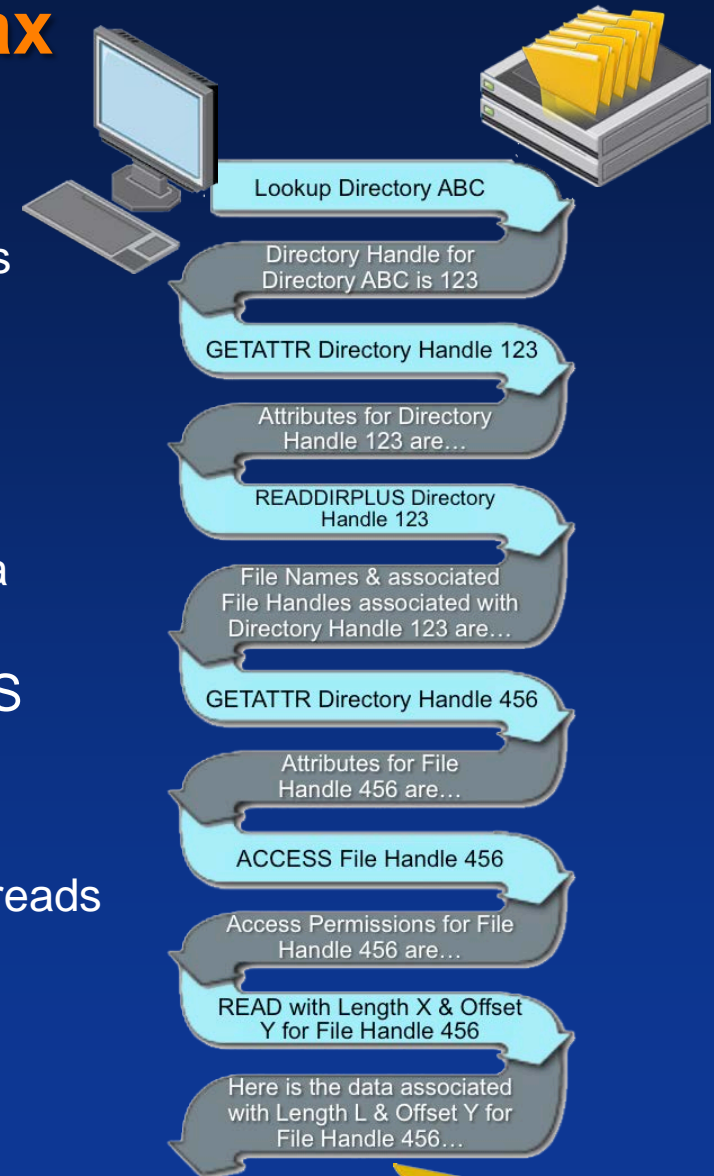
Hard Disk Drives (HDDs)

- Huge gap between HDD & processing performance
 - Processing performance doubles every 18 mos to 2 yrs.
 - Moore's Law
 - While HDD performance stays flat



NFS Metadata NAS Performance Tax

- NFS chatty stateless protocol
 - Lots of client/server info exchange for file status
 - When a file was last modified
 - Permission accesses
 - Pathnames stored in symbolic links
- Each NFS conversation adds multiple RTs
 - Equals 100s of 1000s to millions NFS metadata ops/s
- NFS metadata ops easily => 80 to 90% of NFS total
- Clients must know workflow shared file status
 - Ensuring coherency especially onerous status reads
 - 100s to 1000s of clients
 - Huge file #s & gridlocked NAS traffic
 - Severely impacts performance
 - Increased response times



Alacritech Vision

- Enabling maximum application performance gains with minimal infrastructure or ecosystem changes
 - i.e. Empowering optimal application performance via the smallest possible least-intrusive “linchpin”



Why This Vision

- Current chronic market problem
 - Improving application performance requires major changes
 - Typically requires “Ripping Out and Replacing”
 - Servers, networks, storage, and more
 - Causing massive disruptions with excessive scheduled downtime



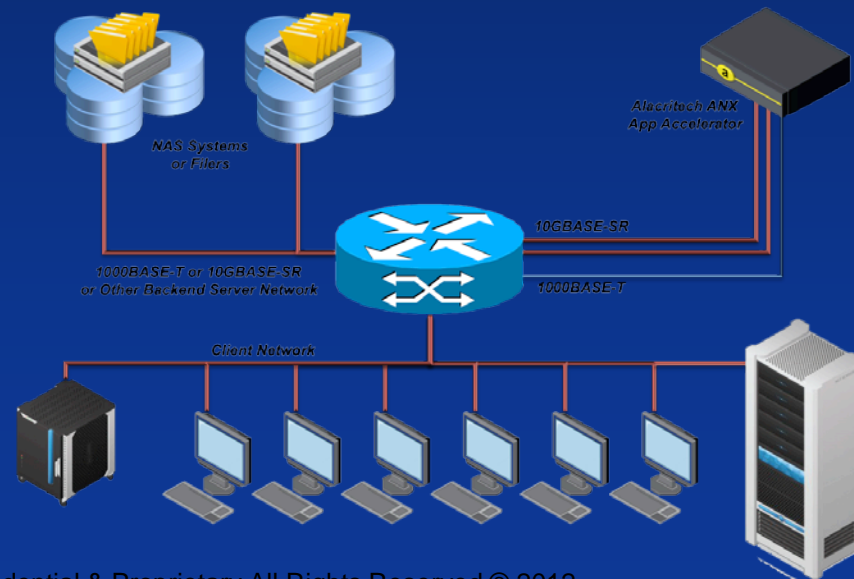


Alacritech ANX

The Cure for the NAS Performance
Blues

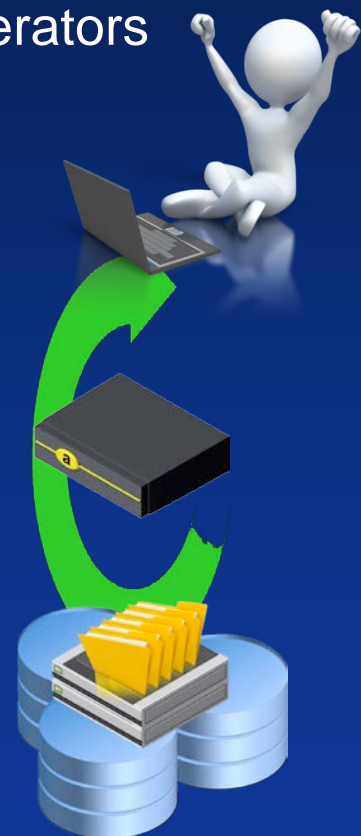
Alacritech's ANX Solution

- Significantly improves NAS performance by quantifiably < latency
 - Frees up NAS system controller cycles
 - Increases NAS usable capacity
 - Solves the NFS metadata handling problem
 - None of the drawbacks of the workarounds



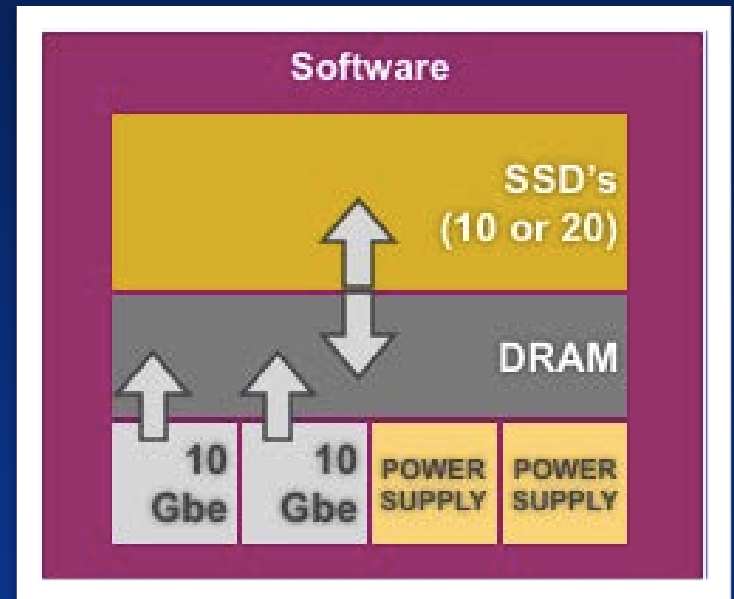
How ANX Solves The NAS Performance Blues

- Leverages proven unique Alacritech acceleration technology
 - 2 on-board custom ASIC Alacritech 10GbE accelerators
 - Highly efficient data transfer
 - Customized NFS processing & TCP offload
 - High throughputs & low latencies
 - Minimal impact on local processors
- Large Flash caching capacity
 - 2 or 4TB SSD capacity + 48GB of DRAM
 - Serves most working sets in the cache
- NAS transparent write-through appliance
 - Captures hot data on reads
 - Data ownership remains with NAS



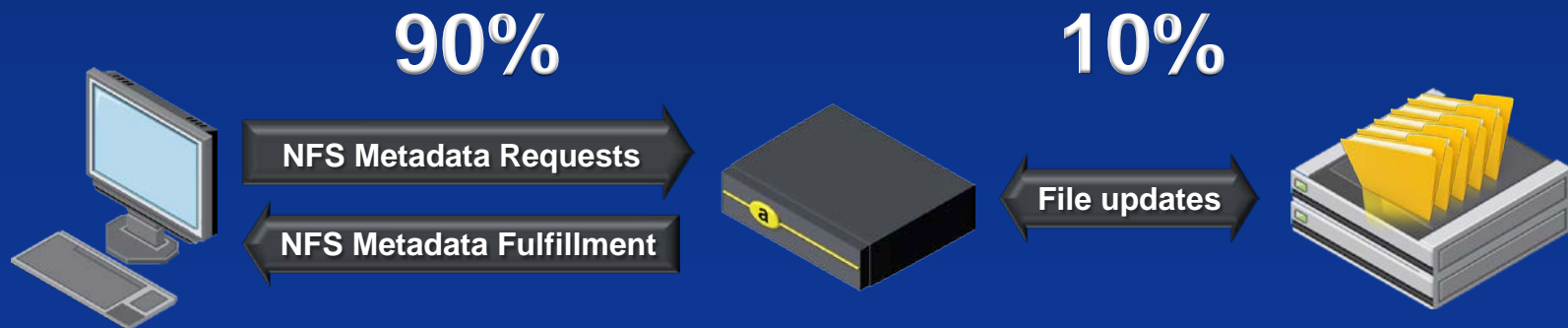
ANX 1500 Architecture

- Five components of ANX 1500
 1. Forty eight GB DRAM
 - 2TB – 10 X 200GB
 - 4TB – 20 X 200GB
 3. Dual 10GbE TCP offload NICs
 4. Conventional Hardware
 - Dual Intel Quad Core Xeon, 5500s
 - Dual auto switch power supplies
 - Quad 10/100/1000 BASE-T (management connectivity)
 5. Software
 - Alacritech NFS Bridge Patented Technology



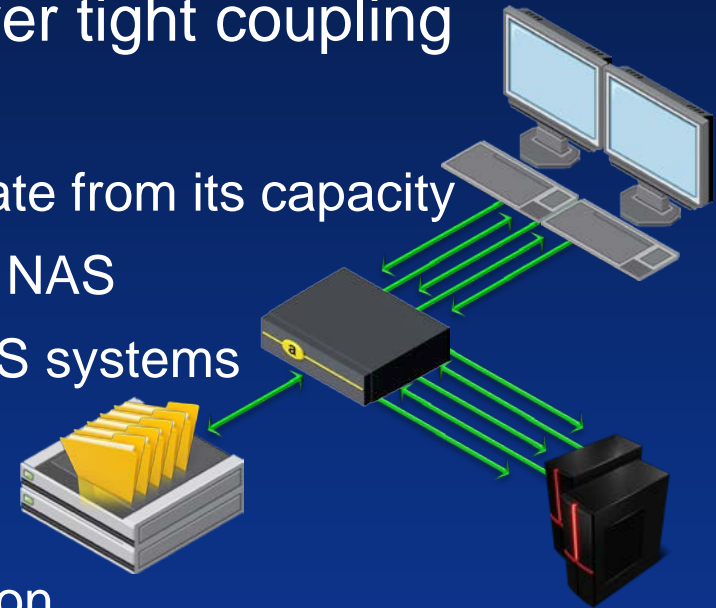
ANX NFS Metadata Latency Tax Cut

- Acts as a NAS proxy
 - Offloads NFS metadata requests for active data
 - Caching & accelerating metadata responses
 - Can process ~ 2.75 million NFS metadata ops/s
 - Passes WRITE requests directly to NAS systems
 - NAS freed up to process non-cacheable requests faster
 - Quieting the NFS metadata chatter = much faster NAS response times



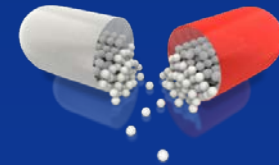
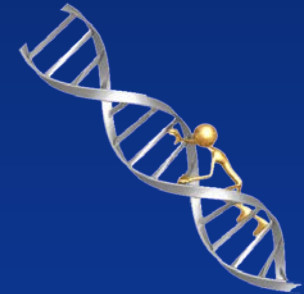
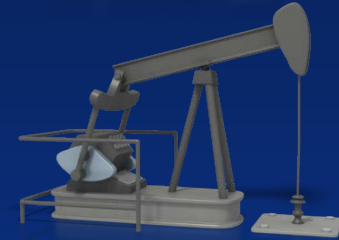
ANX's New NAS Caching Paradigm

- Removes Flash cache – NAS or Server tight coupling
 - Sits between clients & NAS
 - Dedicated NAS performance layer separate from its capacity
 - Multiple ANXes can sit between clients & NAS
 - Each ANX supports multiple clients & NAS systems
 - Same or different vendors
 - Eliminates majority of cache misses
 - Reduces NAS controller resource utilization
 - Increasing NAS usable capacity
 - No “Rip-Out-And-Replace” HW or SW replacements



ANX Has an Incredible Impact

- Media & Entertainment
 - Rendering
- Oil & Gas
 - Seismic Travel Time Tables
- Life Sciences
 - Protein decoding
 - Genome decoding
- Pharmaceuticals
 - Molecule testing/matching





ANX Offloads Backend Filers

Proof Statement

Per your request, here are the latest stats after switching back the production mount point last Friday morning. The total of 11.3 billion OPS and hit rate of 91% during that time is pretty impressive.

ANX Statistics

```
atkstat -c 2>41
```

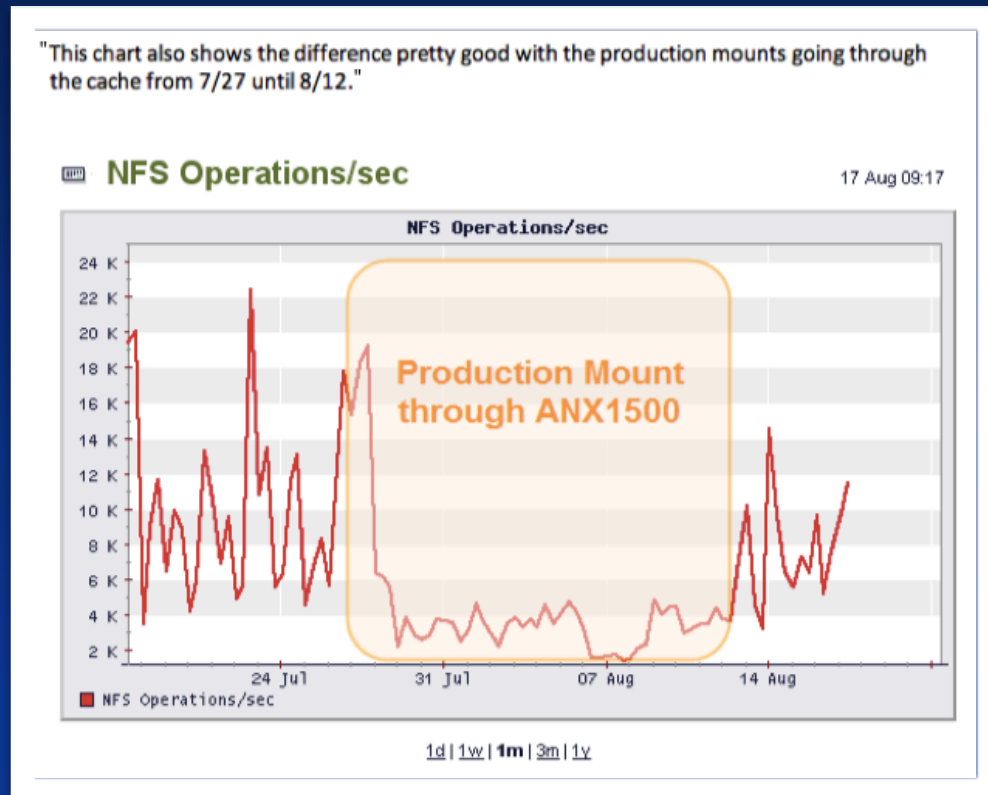
	TOTAL	HIT	MISS	HITRATE	STALE	SSD-HIT
NULL:	256767	256767	0	100%	0	0
GETATTR:	6502156869	6294713363	207443506	96%	0	0
SETATTR:	88353023	-	-	-	-	-
LOOKUP:	2327593808	2204666666	53451863	97%	48400121	471888
ACCESS:	977259796	968735523	8524273	99%	0	0
READLINK:	2321293	2320157	1136	99%	632762	0
READ:	1020882641	930926141	89956500	91%	1441256	49825456
WRITE:	171749490	-	-	-	-	-
CREATE:	40590771	-	-	-	-	-
MKDIR:	5984575	-	-	-	-	-
SYMLINK:	4695301	-	-	-	-	-
MKNOD:	0	-	-	-	-	-
REMOVE:	39691731	-	-	-	-	-
RMDIR:	5455856	-	-	-	-	-
RENAME:	7264230	-	-	-	-	-
LINK:	2084	-	-	-	-	-
REaddir:	10631173	-	-	-	-	-
REaddirPLUS:	137702515	-	-	-	-	-
FSSTAT:	3288069	-	-	-	-	-
FSINFO:	248497	-	-	-	-	-
PATHCONF:	1598	-	-	-	-	-
COMMIT:	638743	-	-	-	-	-
TOTAL:	11346768830	10401618617	359377278	91%	50474139	50297344

10.4B OPS Offloaded from Backend Filer

ANX Frees Up Filers for Writes /CIFS

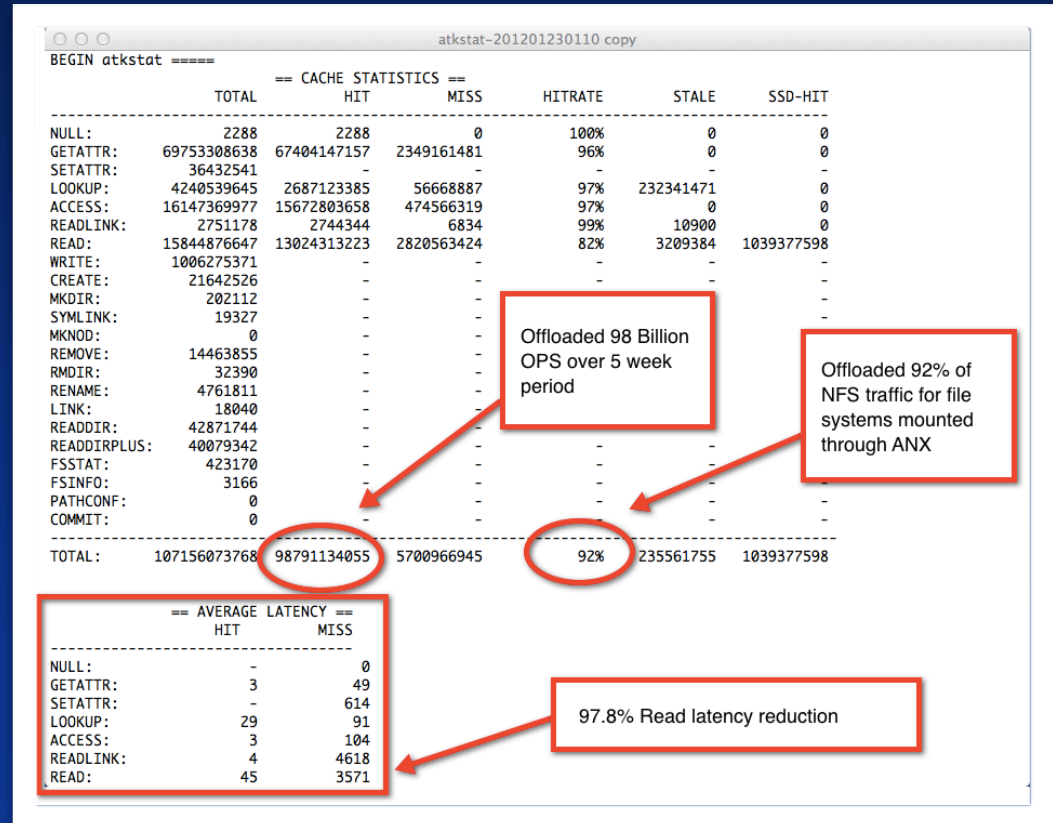
Proof Statement

- Operation Manager graph shows:
- ANX significantly offloading backend NetApp Filer
- Frees up resources on filer for things like writes and CIFS
- Storage manager commented that CIFS OPS dramatically increased on backend filer after introduction of ANX 1500



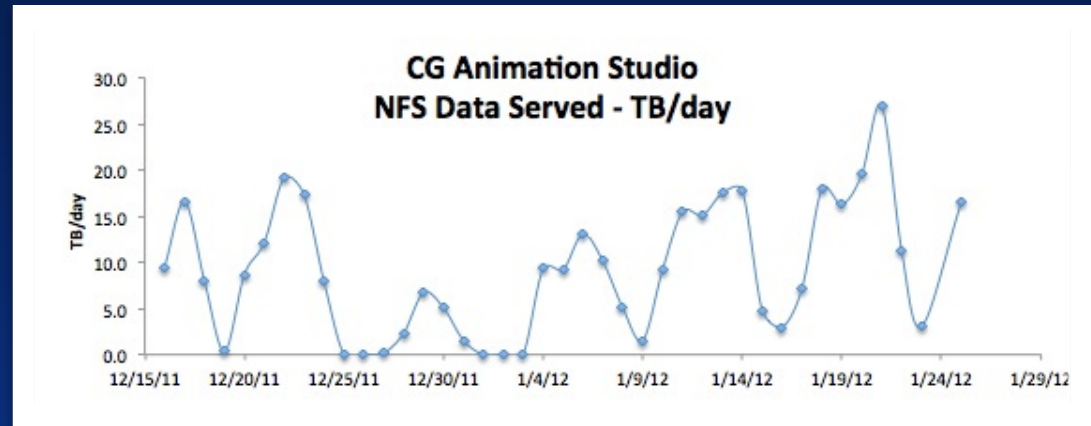
Rainmaker Entertainment

- 400 render nodes - in process of doubling to 800
- Was planning to buy third filer head to handle load as existing two were CPU bound....
- Purchased ANX HA Pair instead as ANX offloaded 90% of NFS traffic mounted through appliance
- Weighted average latency reduction of 80% across all 22 NFS operations



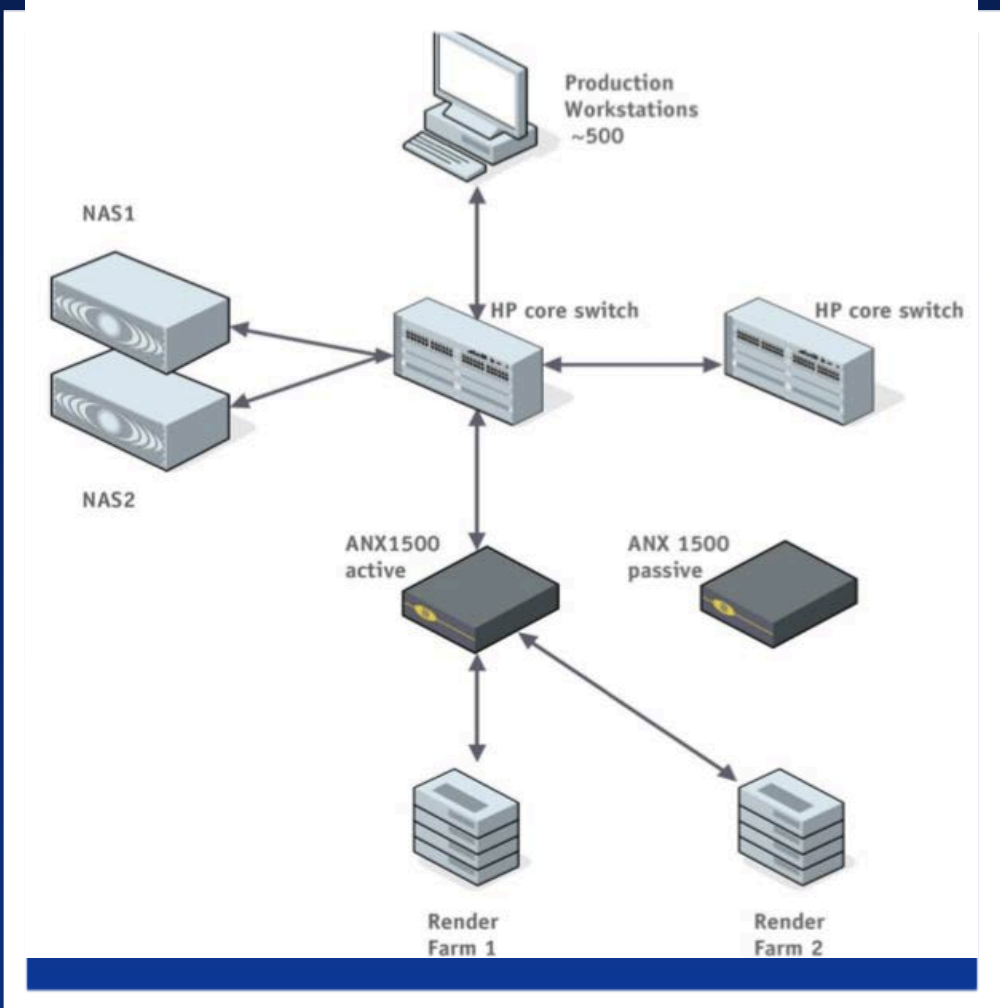
Rainmaker Entertainment (Cont'd)

- 7TBs of NFS data accelerated by cache on average each day
- 27TBs of NFS data accelerated by cache on peak day
- Offloaded 98.7 billion NFS OPS during 5 week period



Rainmaker Entertainment (Cont'd)

- CPU utilization on filers dropped from 100% to 60%
- Network traffic to NAS decreased 35%
- Disk OPS to NAS dropped from 160K to 70K



Conclusions



- NAS performance is a problem
- Root cause is latency & metadata handling
- Market offerings don't completely solve problem
 - And do nothing for NFS Metadata handling
- Alacritech ANX solves NAS performance problem
 - By directly attacking the root causes
 - Solving both the latency & NFS metadata problems
- Alacritech ANX cures the NAS performance blues

Questions?



For More Information

- Email: info@alacritech.com
- Website: www.alacritech.com

