

A low-angle photograph of a man in a dark suit holding a silver laptop, looking upwards. The background features a bright blue sky with scattered white clouds and several tall, modern glass skyscrapers. The overall mood is one of aspiration and forward-looking technology.

Inspiring IT Innovation with SSD Solutions

Rob Crooke

Vice President

General Manager

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Technology and SSDs Advancements



How Solid-State Drives Deliver Business Value



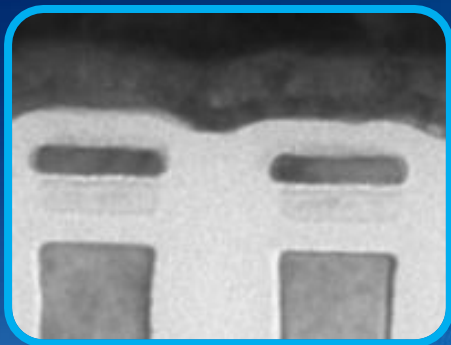
Solid-State Drives - The Possibilities Ahead

Solid-State Drives Technology Advancements

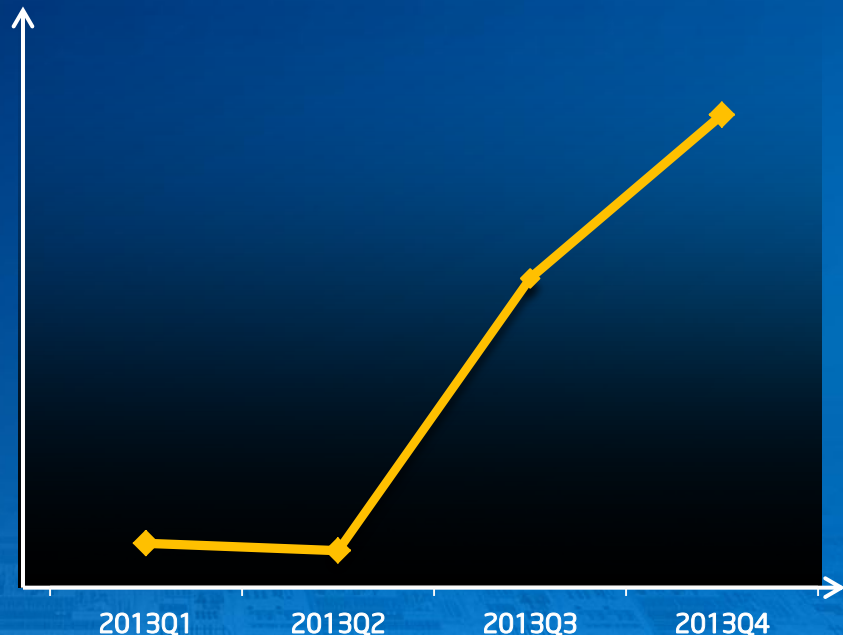


Rapid Technology Advancements

2012



20nm
Hi-K Dielectric Metal Gate
Planar Cell



Planar Cell
Products ramping quickly

Client Platform Trends

2008

2013



HDD

SATA

m.2

Client Platform Trends

2008



2013



Enterprise Platform Trends

2008

2013



Enterprise Platform Trends

2008



HDD

SATA

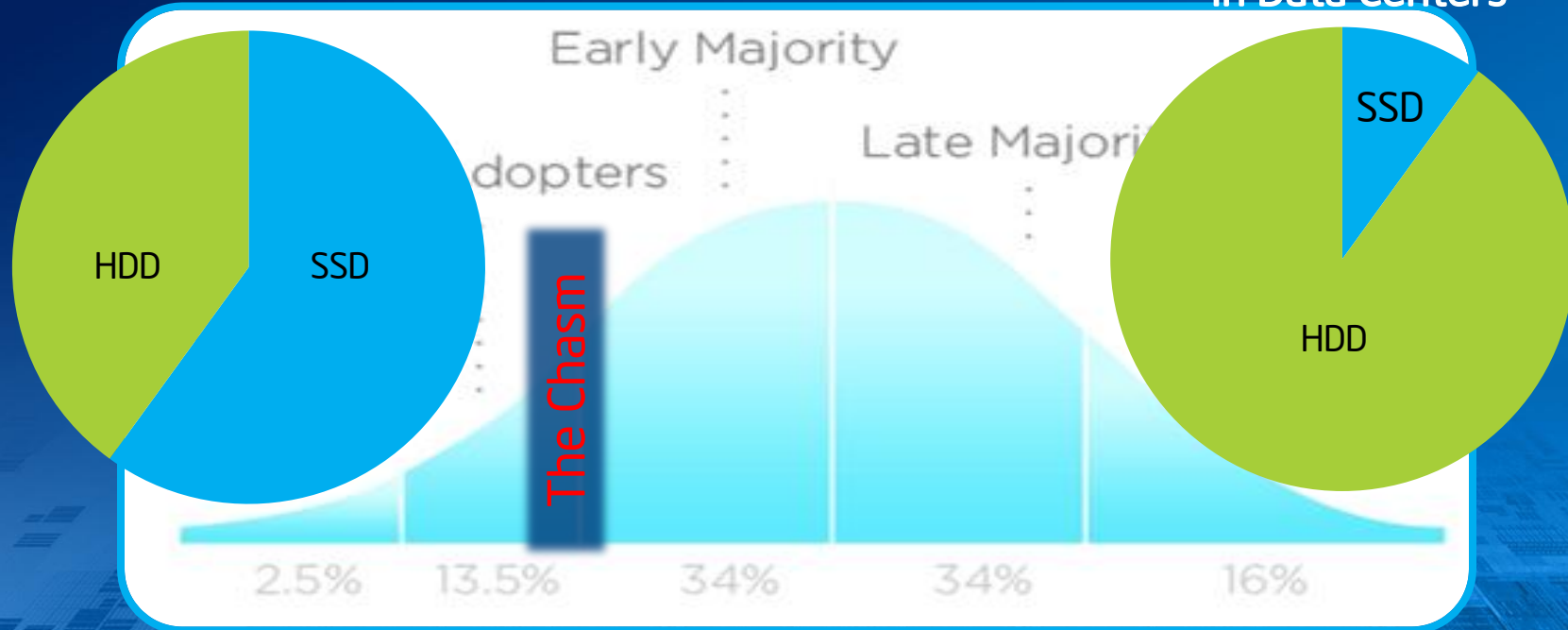
2013



Time to Target the Majority

Early Adopters using
SSDs in Data Centers

Intenders using SSDs
In Data Centers



Solid-State Drives Delivering Business Value



Key IT Challenges

Scaling Performance / TCO

Energy Efficiency

Delivering New Workloads

Securing the Environment

Business Solution Cloud Virtualization with Intel® SSDs



Improved performance while saving space, power and cost



Cloud Virtualization Solutions



Cloud Solution
with HDDs¹

VMs Supported

500

Storage Cost (\$)

~\$145K

Storage Rackspace (U)

42

Storage Power (kW)

7.5

Storage Cooling
Power (kW)

9.4



Server with HDDs



Intel® SSDs Accelerate Cloud Virtualization



Cloud Solution
with HDDs



Cloud Solution
with Intel® SSDs

VMs Supported

500

500

Storage Cost¹ (\$)

~\$145K

>12X ↓

~\$12K

Storage Rackspace² (U)

42

>20X ↓

2

Storage Power (kW)

7.5

>125X ↓

.06

Storage Cooling
Power (kW)

9.4

>125X ↓

.075

Software and workloads used in performance tests may have been optimized for performance only on Intel microprocessors and SSDs. You should consult other information and performance tests to assist you in fully evaluating your contemplated purchases. New Configuration : Intel® SSD DC S3500 SW SAN Solution (12 x 800G) Internal Intel testing July 2013. Results have been estimated based on internal Intel analysis and are provided for informational purposes only. Any difference in system hardware or software design or configuration may affect actual performance. 1 Capital cost of server and SSDs only divided by number of active users. Additional savings of rack space, power and cooling not included 2. From 42u to 2u rackspace. Performance based on VM latency per equal number of VMs.



Business Solution Email Server Design with Intel® SSDs

More Users with Improved User Experience



Email Proof of Concept with Intel® SSDs



40 HDDs



16 Intel® SSDs

Active Users¹

6000

2X ↑

12000

Size¹

6U

3X ↓

2U

Mail Submission
Time¹

600ms

6X ↓

100ms

Total Power +
Cooling¹

1.8 kW

4X ↓

0.4 kW

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Business Solution Accelerating Existing Storage with Intel® CAS



Cache
Acceleration
Software

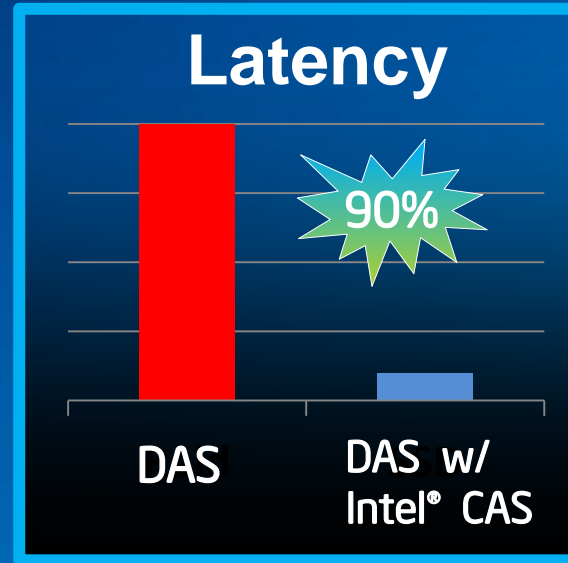
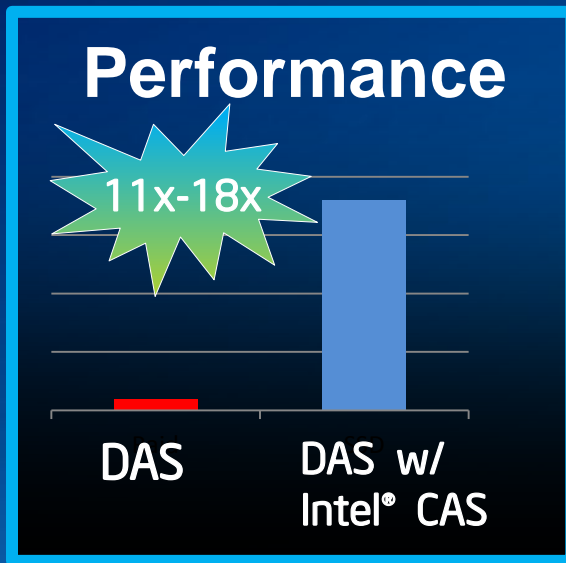


Maximizing limited hardware and storage resources



Accelerating Existing ERP Applications Storage

Operating System & Applications



“Intel® CAS and Intel® SSDs provides an immediate return on investment while delivering a significant increase on system performance.”
- Dan Oughton, CTO, IndustryBuilt

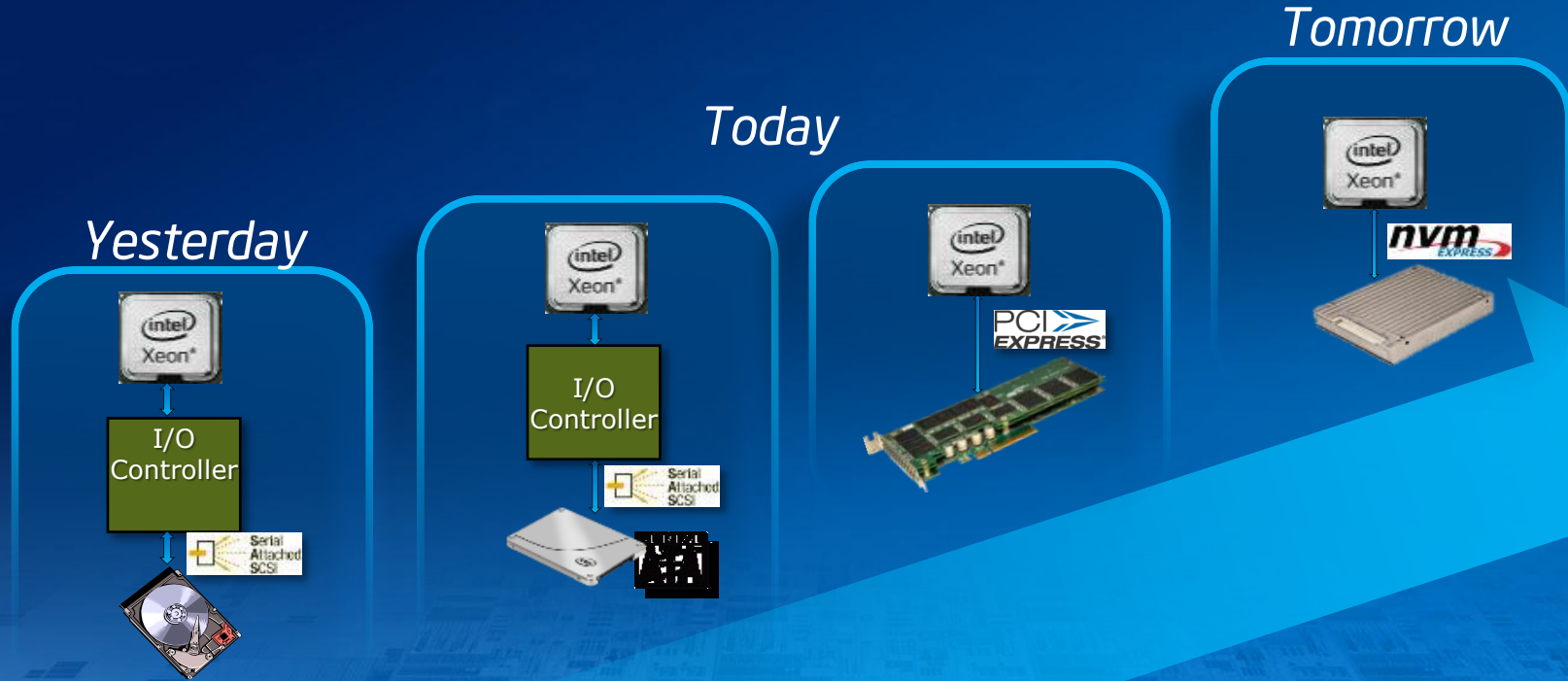
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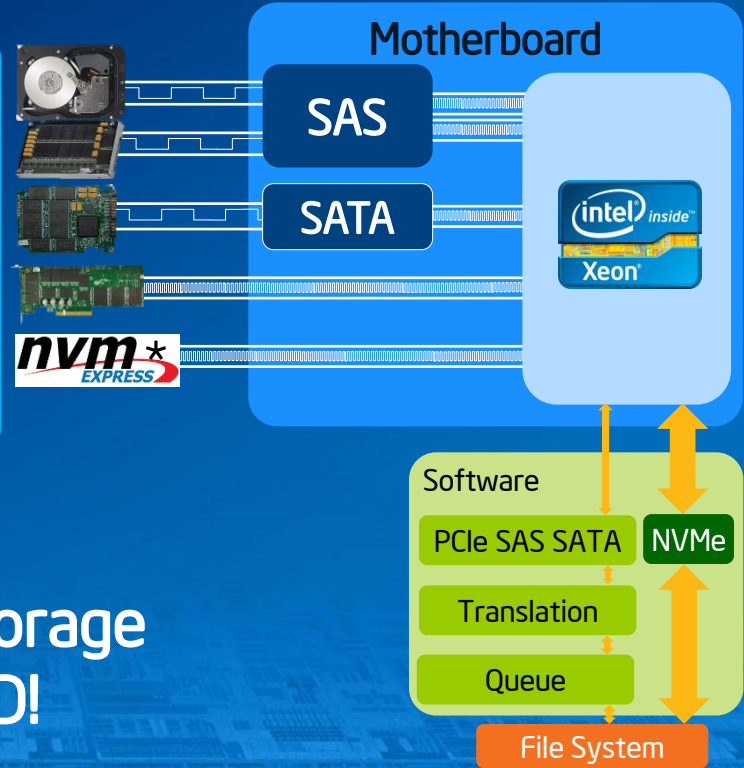
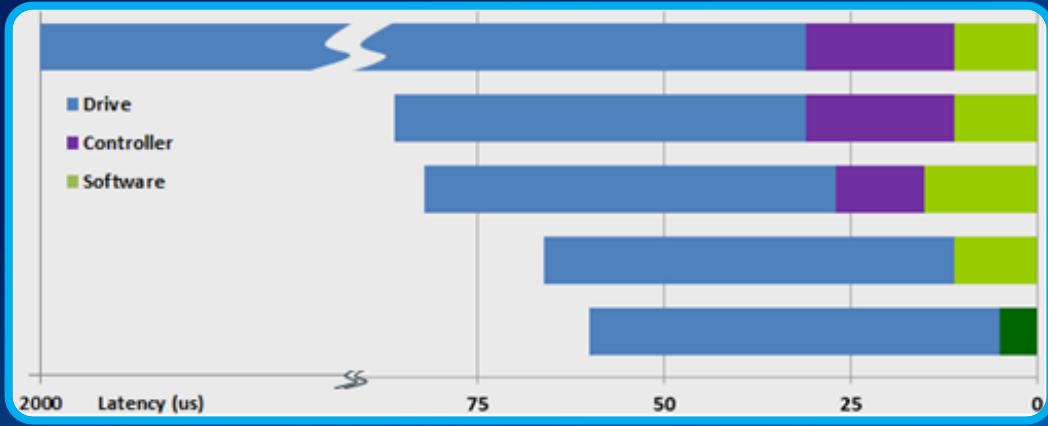
Solid-State Drives The Possibilities Ahead



Storage Moves Closer to the Processor



Storage Performance Transition



NVMe is the largest percentage storage latency reduction since the SSD!

Potential for Adoption Rates

Adoption Rate



Thank You



Risk Factors

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