



The Top Ten Things You Need to Know About Flash Today

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10: Flash has almost completely displaced chemical film

“But it’s too expensive”

9: Flash has almost completely displaced magnetic storage media for music, audio, video

“But it’s too expensive”

8: One size does not fit all any longer

- <1Mb densities through 128Gb
- Same density on same node for different markets
- NOR, NAND, emerging NVM
- SLC, MLC, TLC

- 7: MLC NAND is good enough for all but the most write-intensive enterprise applications today**

- 6: TLC NAND is not recommended for active data in the enterprise**

- 5: Flash gets harder to manage as we scale the lithography, so we have to get better at managing it**

4: “1Xnm” \neq 1Xnm

“10nm class” \neq 10nm (not even 16nm)

3: 3D NAND will enable lower costs and continued scaling, but the 2014 implementations will not be lower cost than 2D 1Xnm is today

2: 3D NAND will set the lithography clock back

Better margin for today’s failure mechanisms, but new ones will emerge

Flash doesn't have to be lower cost than rotating media to displace it for many users

- In client applications, it just had to provide enough capacity at a reasonable cost
- In enterprise applications, TCO, \$ per IOP, \$ per Watt, etc, are more important metrics

“But it’s too expensive” =
Perhaps you can find an HDD Summit!