



[Gu]estimating the NAND Future: 2D, 3D, Post NAND

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Introduction

- Many future Non-Volatile memory options exist today, which ones succeed will depend on cost.
 - Low cost options will win
 - Higher cost options will occupy niches. Some “good” niches
- Increased density on single die is nice but is not the biggest challenge or greatest need.
 - I can easily build a 1Tbit single package at multiple vendors today.
- So the challenge for 3D NAND or future memory options is to deliver cost reductions beyond those possible for 2D NAND
 - Predicting costs over time allows us to determine when the technology ramps

2D NAND Status

- In line with our predictions last year...
 - 15-16nm has been introduced. Based on various scenarios, cost reduction will be ~20% vs 40% historical
 - Scaling beyond this is physically possible but doesn't lead to return on investment.
- TLC offers 25% cost reduction options over MLC.
 - SSDs are next major application with large ramp in 2015
- Manufacturing continuous improvement offers 10-15% cost reduction per year
- Summary: 2D costs will continue to drop even without new nodes. TLC is the biggest opportunity

3D NAND

- 3D NAND (Vertical channel) allows us to get back to 40% cost scaling per generation
- Our Model for 3D NAND costs is:
 - 32 Layer process for now
 - 40nm lateral half pitch (“F”) .
 - 6F² Cell
 - Assume some increased die size for routing 3D
 - 70% higher wafer cost for 32 layers than 2D
 - Yield learning is half as fast as current 2D NAND
 - Program/Erase schemes, defect isolation, test development
 - Will improve to normal by 3rd generation

What Do the Cost Models Show?

- 32L 3D NAND, even with slow yield learning and increased wafer cost, has opportunity to reduce unit cost significantly.
- Samsung has announced real products (“VNAND”).
 - However, Samsung die sizes shown in papers and by analysts lead to a large cell size assumption
 - ~4X larger cell than any reasonable prediction based on layers, geometry.
 - Clearly not a 40nm, 6F2 Cell as modeled and expected historically
- We modeled the exact costs over time for 2D NAND, 3D NAND (Model 32L/6F), and Samsung VNAND
 - We assume Samsung yield learning is faster than model



The Results

Relative Cost Per Bit, 16nm MLC baseline

	16nm MLC	16nm TLC	3D-NAND (32L 6F)	32L VNAND (Not 6F)	96L VNAND (Not 6F)
Cost Today 16nm MLC Baseline	100%	76%	NA	232%	NA
Cost Q4 2015	88%	68%	79%	150%	72%

- 2D has significant cost reduction to come
- 40nm 6F cell allows cost reduction beyond 2D
- Cell size limits cost reduction for VNAND unless 96L used
- This matches reported plans for multiple NAND vendors

Post NAND Technologies

- NAND issues with cycling, ECC, etc are not ideal but are controllable so replacement technology must still meet cost goals to be “non-niche”
- **MRAM:** Shipping in low density in relatively low volume. Great opportunity for Cache/DRAM. 10x cost reduction needed for NAND applications
- **RRAM:** Latest announcements/papers show opportunity to create scalable low cost, cross-point array (near $4F^2$). Need samples ASAP, demonstrated high density product
- **PCM:** This technology is so mature, it is boring people.
 - Samsung, Micron and others have demonstrated volume production in past.
 - Well understood technology with potential for high density, but not NAND replacement

Summary/Predictions

- 2D NAND will continue to have modest cost/ASP reductions and significantly increased bit shipments.
 - TLC will fill need for cost reduction as it is highest confidence option. TLC SSD volumes will grow dramatically

- 3D NAND will be relatively low volume for 2 years at least
 - **3D NAND: <15% of industry bits in 2015, <25% of bits in 2016**

- New PCM chips/products will be announced (2015) and ship (2016).
 - High Cost, High performance applications. No NAND replacement

- New MRAM products/applications will be announced (2015) and ship (2016).
 - Low density Cache/embedded. No NAND replacement

- RRAM low density (Mb) announcements/samples will increase interest and add confidence to cost roadmaps
 - High density NAND replacement (64Gb) could start as early as 2017