



SAS – Storage Workhorse of the Data Center

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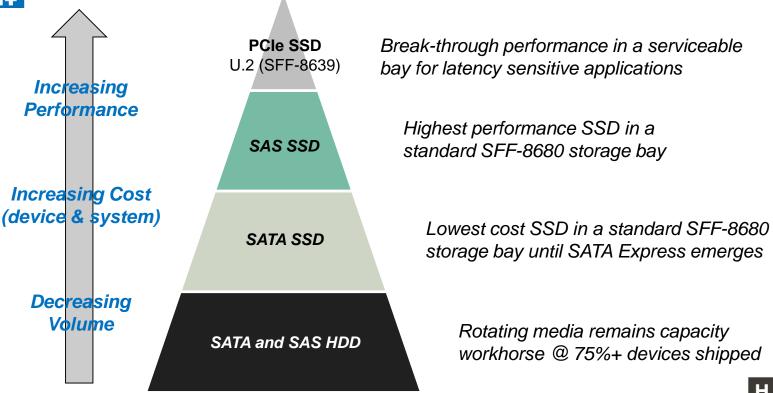
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2018 Datacenter Storage Device Hierarchy

(Serviceable form factors)



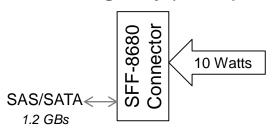




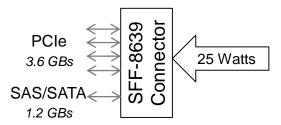
Flash Memory

PCIe Performance Advantage Comes at a Cost

Standard SAS/SATA
Storage Bay (server)



U.2 PCIe/SAS/SATA Storage Bay (server)





24 Bays: Standard vs. U.2

	SFF-8680
SerDes	24
Power (Watts)	240

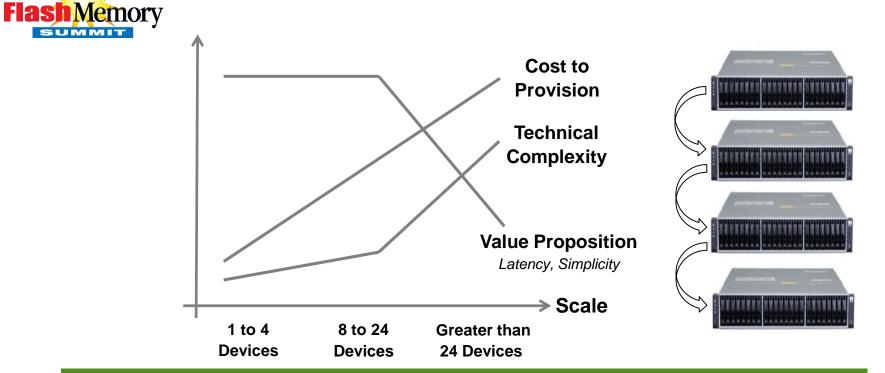




U.2 Form Factor is Expensive to Scale



PCIe Scalability Further Challenged "Beyond the Box"



PCIe Sweet Spot – Small Number of Locally Attached Devices



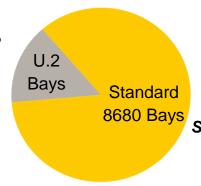


Tot Flash Memory

Total Datacenter Storage Bay Population

PCle Highly Effective in Low-latency Cache and Storage Tier





SAS Remains Backbone of Scalable Storage
SAS SSD Remains Fastest Device in Standard Bay





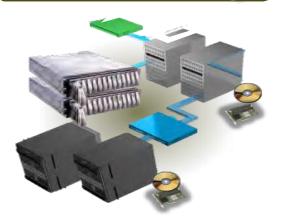
PCIe and SAS are complementary, will co-exist for the foreseeable future





SAS Spans the Storage Spectrum

Direct Attach Storage



- Controllers/ROCs/HBAs
- Expanders
- Storage Blades

External Storage



- NAS/SAN Heads
- Native SAS Connect
- Controllers/ROCs/HBAs
- Expanders

HDD/SSD



- SAS and SATA SSDs
- SAS and SATA HDDs

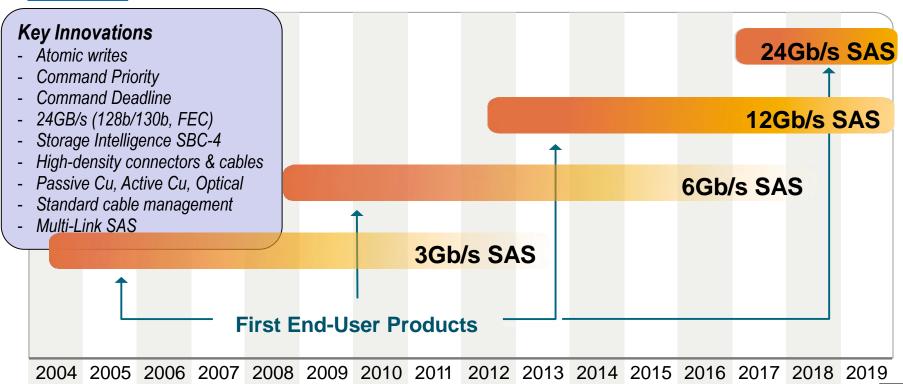
Scale to 1,000's of Devices
Serviceable Infrastructure
Reliable Error Handling at Scale
Mature, robust ecosystem







SAS Roadmap – Continuing to Innovate

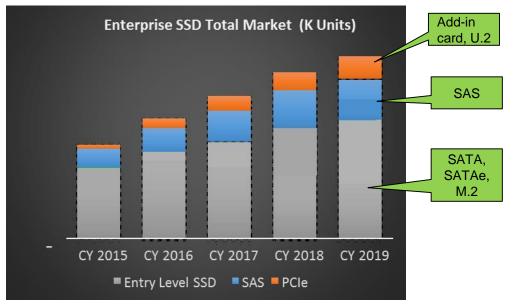


SCSI Trade Association





Datacenter SSD Market Opportunity



Source: IDC and HGST Market Data

- PCIe SSDs ideal for low-latency server and storage applications
- SAS SSDs continues to be preferred in mainstream storage applications
- Entry Level SSDs SATA continues to be volume leader in a bay until replaced by SATA Express; M.2 rules non-serviceable







Current State of SAS SSDs



- 4TB max SAS SSD capacity available today
- Wide endurance range: 0.5 40 Drive Writes Per Day
- Aggregate sequential throughput = 25GB/s
- Aggregate random throughput = 5 Million IOPS
- Critical Enterprise Features High Availability (dual porting)

End to End Data Path Protection

Scalability



Throughput



Latency



Stability



Reliability



Power



Cost





SAS SSDs build on the proven SAS interface to deliver benefits of Flash in Data Center applications





Summary

PCIe SSD



- ➤ Ideal for low-latency storage applications
- ➤ Limited and expensive scalability

SAS SSD



- ➤ Proven and robust interface
- > Truly scalable, scales cost effectively

SAS continues to be the Storage workhorse in Data Centers due to proven scalability and robustness in the Enterprise



