

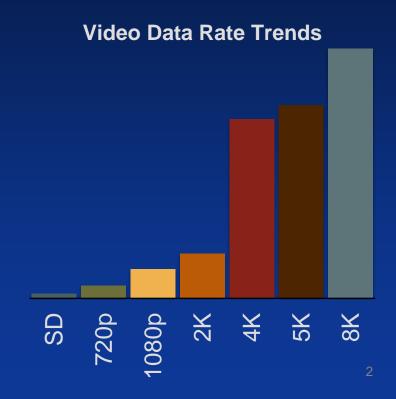
# What it Takes to Capture to Flash A manufacturer & retailer perspective

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### pry Video Demands on Storage

- Constant advances in video quality
- Different types of video
  - Frame rates, resolutions, compressions





# ory Challenges with Flash Storage

#### Flash is not one size fits all

- Different flash designs
  - SLC, MLC, EMLC, TLC, 3D VNAND
  - Asynchronous, synchronous
- Different flash grades
  - Tier 1, Tier 2

- Different data management features
  - Compression
  - Garbage collection
  - Error correction
  - Over-provisioning



- From a manufacturer & retailer perspective
  - How do we optimize our drives?
    - The best balance of cost, performance, longevity, and capacity?
  - How do we ensure customers buy the right drive?



## ory How to Address: Manufacturing

**The best balance:** Synchronous MLC flash with compression and over-provisioning

#### Cost:

 Using MLC flash is less expensive than SLC

#### Longevity:

- Using compression lowers write amplification
- Over-provisioning provides reliability & longevity of the drive

#### Performance:

 Using synchronous flash reduces the negative performance impact compression can have on incompressible data rates

#### Capacity:

 MLC flash provides more capacity than SLC



### ry How to Address: Closed vs. Open

#### **Ensuring customers use the right drives**

#### **Closed model**

Camera brand X says you must use their drives/modules

- The best way to eliminate any possibility of incompatibilities
- Do customers still wish they had a choice?

#### Open model

Camera brand Y suggests you use drives they have qualified

- Gives customer choices
- Opens the door for problems
- Testing & certification is key



# How to Address: Testing & Certification

- Both a solution and challenge
  - Easy and effective way to ensure customers buy what they need for their use
  - The quantity of variables needing to be tested and certified are challenging
- Best method for testing & certification?



# How to Address: Testing & Certification

- Certification Process
  - Video-specific benchmark applications
  - Real world testing
  - Camera/capture device manufacturer certification programs
    - Need more!



- What do video professionals need to look for?
  - Find the specs that actually matter
    - Relevant data rates (ex. incompressible)
    - Grade of NAND flash
    - Reliability ratings
  - Only used certified firmware revisions



 Increasing manufacturer certification programs will be the best way to ease the burden on the consumer while still giving them choices in what they use