

All Flash Array Nodes in a Hybrid Storage Cluster

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- AFAs are deployed today primarily for a subset of enterprise workloads
 - Random R/W requiring very low latency or high IOPS at low latency
 - But...the opportunity is much bigger
- AFAs should displace performance HDDs for all primary workloads
 - The transition has already begun at many customers
 - Performance, capacity efficiency, density, lower power, etc. have broad appeal
 - But...these attributes are not enough to satisfy enterprise storage requirements
- AFAs must be as capable as existing HDD-based enterprise storage
 - AFAs and hybrid/disk storage will co-exist in on-premise enterprise data centers, and at service provides
 - Both need to be Enterprise Grade

Enterprise Grade All Flash Storage

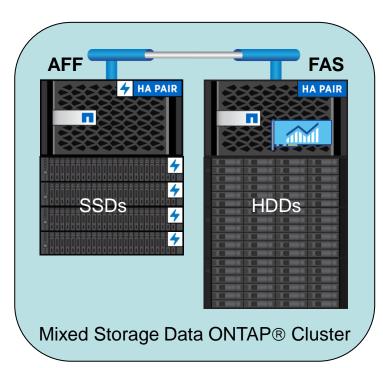
Enterprise Grade all flash storage has these integrated capabilities:

- Flash-optimized architecture
- Scale-out for capacity/performance
- SAN, NFS and SMB/CIFS support
- Non-disruptive operation during planned and unplanned events
- Dynamic data migration between flash and disk
- Async and sync replication
- Backup/recovery flexibility across flash, disk, and cloud (F2D2C)

- Multi-workload QoS management
- Secure multi-tenant operation
- Hypervisor support: VMware, Hyper-V, Citrix, KVM
- Application integration: Microsoft, Oracle, SAP
- CloudStack support
- Backup/data management software support: Commvault, Veritas, TSM, Veeam



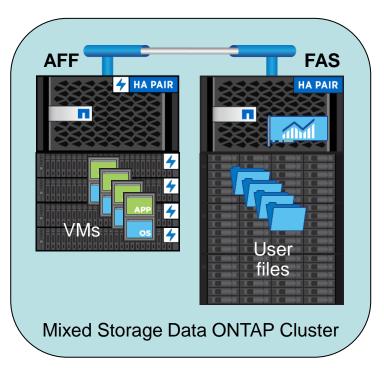
Example Data ONTAP Cluster



- Enterprise Grade storage
- All Flash FAS (AFF) for application workloads
- Hybrid (cache-accelerated HDDs) for secondary workloads
- All nodes in the cluster run the same storage OS
 - Nodes can be different controller models
 - SAN, NFS and CIFS/SMB flexibility
 - Scale-out and scale-up flexibility



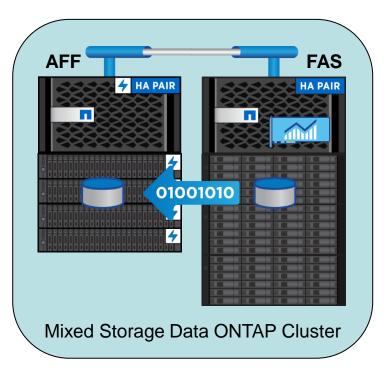
Use Case: Virtual Desktop Deployment



- VMs provisioned on flash storage
 - Consistent latency and VM density
- User files provisioned on hybrid
 - Cost efficiency and better
 performance for repeat reads



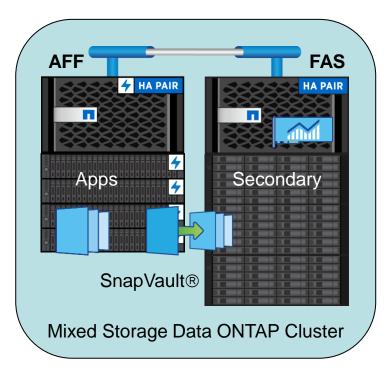
Use Case: Online Workload Migration



- Storage performance requirements for a workload may change
 - New workload unclear requirements
 - Workload demand changes
- LUN, VVOL or volume is migrated to storage tier that meets performance and cost needs – while workload I/O is being served



On-Premise Flash to Disk Backup/Recovery

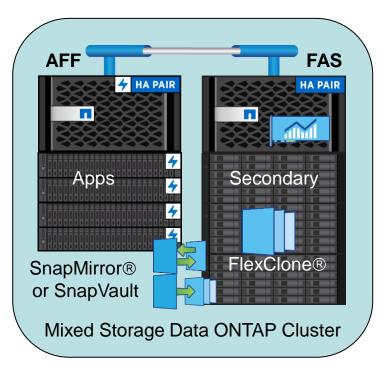


Use Case:

- Snapshots on AFF for immediate recovery
- Incremental forever backups to FAS with fast recovery
 - Lower storage cost
 - Read-only copies or writeable clones can be used for other workloads, e.g.
 - Report generation
 - Data analysis



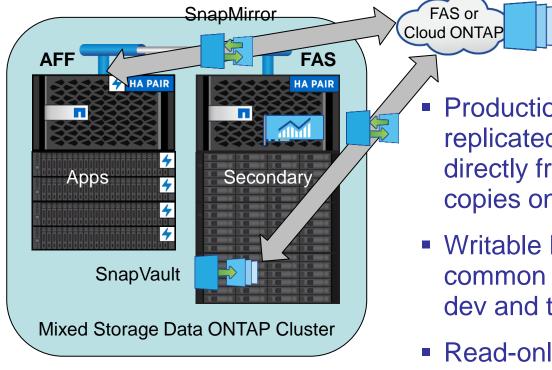
Use Case: On-Premise App Development and Test



- Production datasets incrementally replicated to secondary storage
- Writable FlexClone® copies share common blocks to provide multiple dev and test environments



Use Case: Cloud App Development and Test



 Production datasets incrementally replicated with SnapMirror to cloud directly from AFF, or from backup copies on FAS

FlexClone

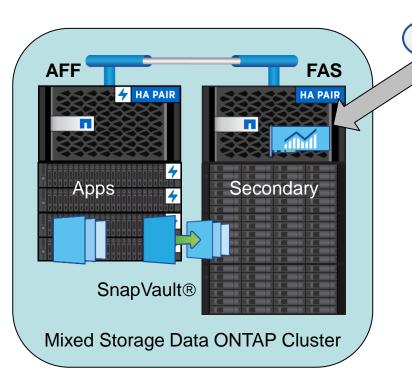
copies

- Writable FlexClone® copies share common blocks to provide multiple dev and test environments
- Read-only copy provides DR as well



Use Case: Archive On-Premise Data to Cloud

ÁWS Azure,.



- With Data ONTAP destinations (FAS system or Cloud ONTAP), use SnapMirror for incremental transfer
- For other destinations, NetApp AltaVault provides compressed, deduped, encrypted transfer

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- Flash and disk storage will co-exist in data centers
- Enterprise grade flash storage and hybrid disk storage integrated into a unified infrastructure – is required to realize maximum value and benefit
- Data ONTAP clusters with All Flash FAS and hybrid FAS already do this



Thank You!

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