

Fibre Channel Networked Flash Storage Fibre Channel Dominates Flash

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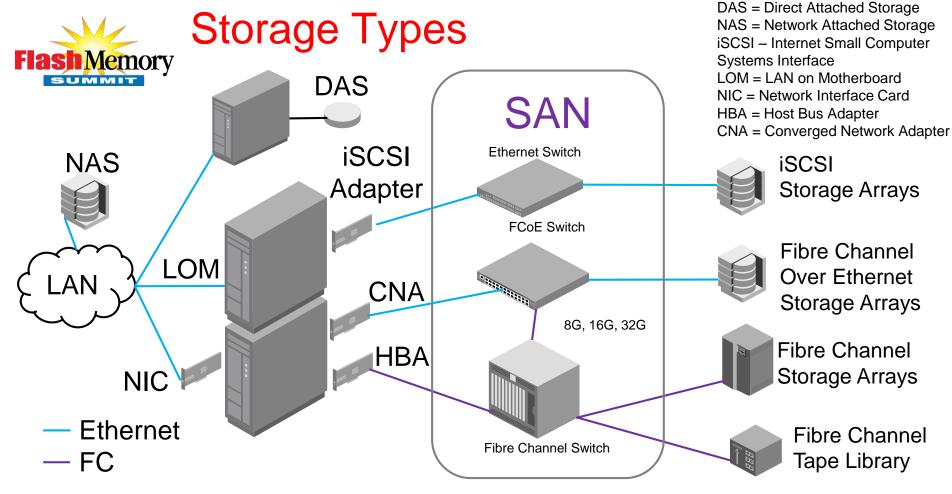
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Why Fibre Channel Dominates

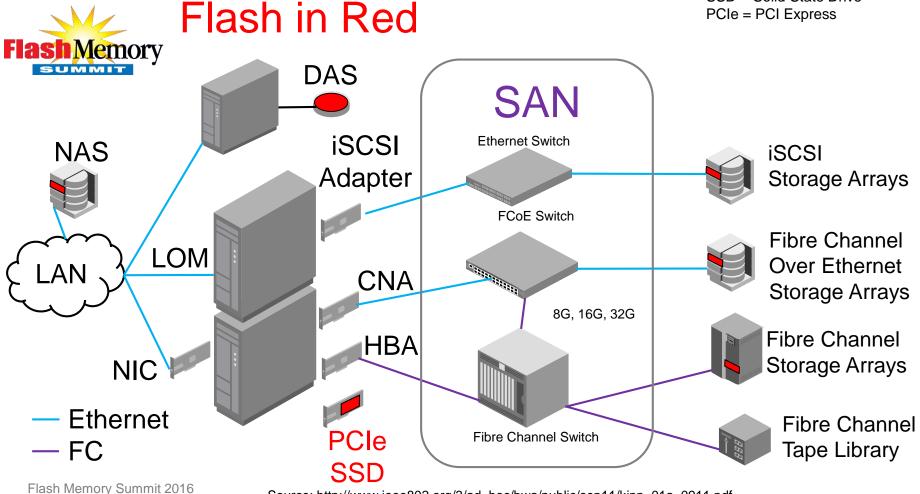
- Economies of Scale
 - FC dominates enterprise storage sales/shipments
 - Volume drives prices down and investment up
- Experience and functionality
 - FC has proven reliability and scale
 - FC has wide support from management to disaster recovery
- Complete Ecosystem
 - FC has complete ecosystem of support for hardware, software, extension and tape
 - From Mainframes to HPC





Flash Memory Summit 2016 Santa Clara, CA

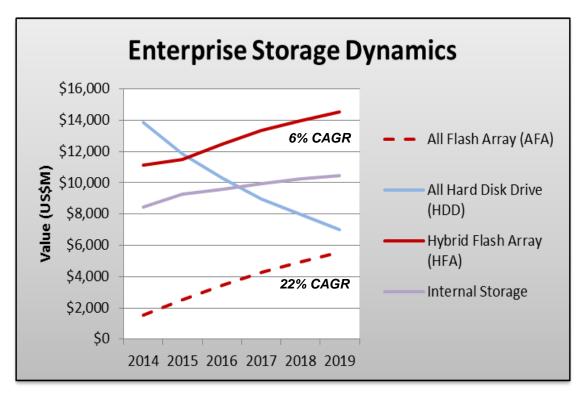
Source: http://www.ieee802.org/3/ad_hoc/bwa/public/sep11/kipp_01a_0911.pdf



Santa Clara, CA



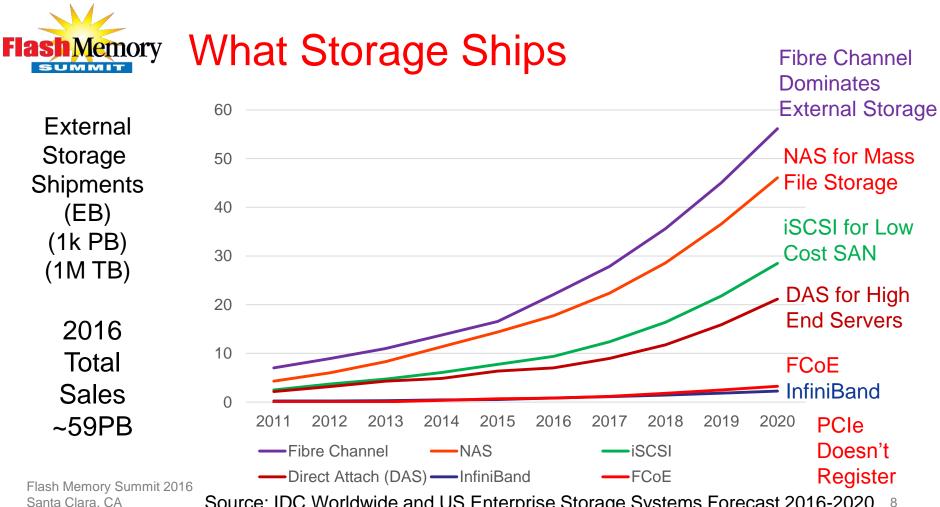
Enterprise Flash Growing Well





Memory Focus of This Panel

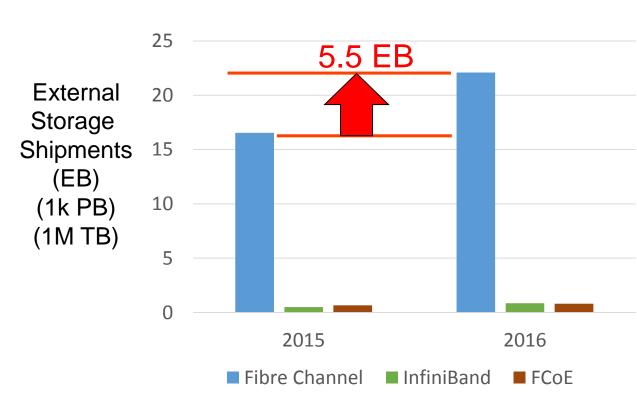
- Compare and contrast networked Flash:
 - Fibre Channel -Storage focused
 - Ethernet -Network focused
 - InfiniBand -HPC focused
 - Switched PCIe -Startup mode



Source: IDC Worldwide and US Enterprise Storage Systems Forecast 2016-2020 8



2015-2016 External Storage Sales



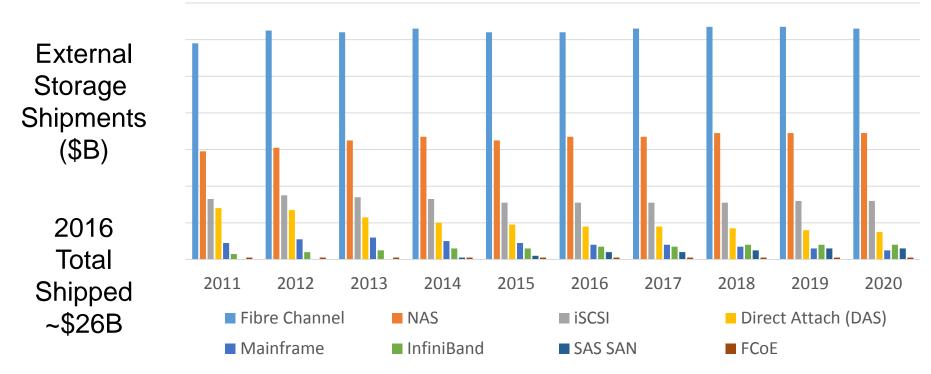
Cumulative Storage Shipped 2011-2016 (EB)

InfiniBand	2.5
FCoE	1.9
Combined	4.4

In 2016, Fibre Channel grew more than InfiniBand and FCoE have ever shipped



Fibre Channel Dominates Revenue for Storage Systems

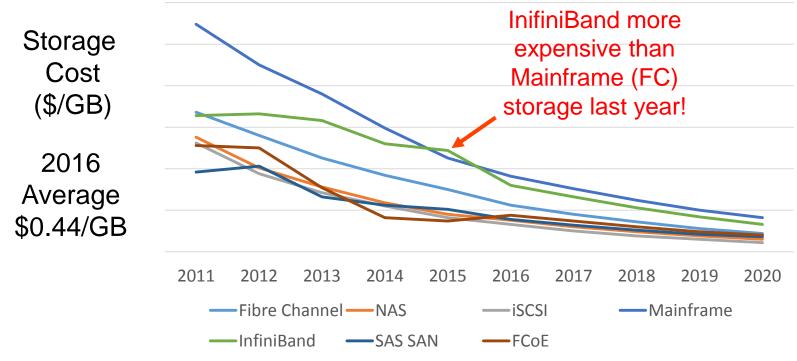


Flash Memory Summit 2016 Santa Clara, CA

Source: IDC Worldwide and US Enterprise Storage systems Forecast 2016-2020 10



Cost Per Gigabyte





Flash Targets \$1/GB*

- Flash storage is about twice as expensive as disk drives
- Most demanding apps can justify the extra expense
- Flash prices dropping quickly, but Flash still costs more and has less capacity than HDD



Flash Memory General Categorization

	Cost*	Performance	Reliability	Maturity
Fibre Channel	1.00	High	High	High
NAS	0.68	Low-Medium	Medium	High
iSCSI	0.59	Medium-High	Medium	High
DAS	0.46	High	High	High
Mainframe	1.63	High	High	High
InfiniBand	1.43	High	High	Low
SAS SAN	0.70	Medium	Medium	Low
FCoE	0.79	High	Medium	Medium



Servers

Servers, SANs and Storage

SANs

80% of Networked Flash is on Fibre Channel*

Storage More **Fibre** High End Channel Mid Range More Ethernet Low End

More Flash





FC Dominates Flash Too

SearchStorage

Fibre Channel is most popular networking choice With flash-based storage

Fibre Channel is the top storage networking technology choice for customers of all-flash arrays Carol Sliwa and hybrid systems, according to a survey of storage vendors. Published: 30 Jan 2015

Flash ...emory Summit 2016 Santa Clara, CA



Forbes / Tech

EMC All Flash Products And 128 Gbps Fibre Channel

MAR 1, 2016 @ 07:24 AM

1,426 VIEWS



Tom Coughlin, CONTRIBUTOR

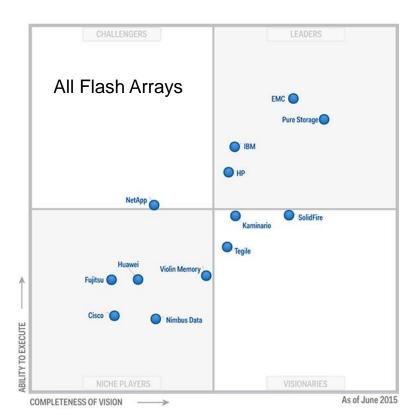
I write about data storage **FULL BIO** ✓

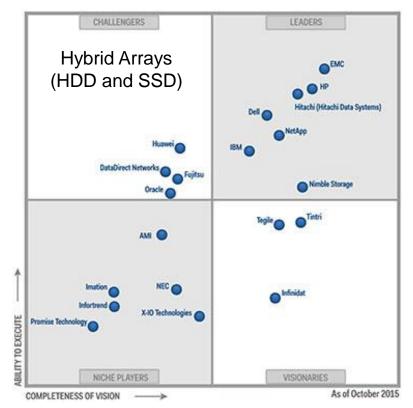
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EMC says that 2016 is the year of all flash memory for enterprise primary storage. As the price of flash memory has gone down and with steady improvements in reliability,



Flash Memory Leaders in Flash Lead in FC too

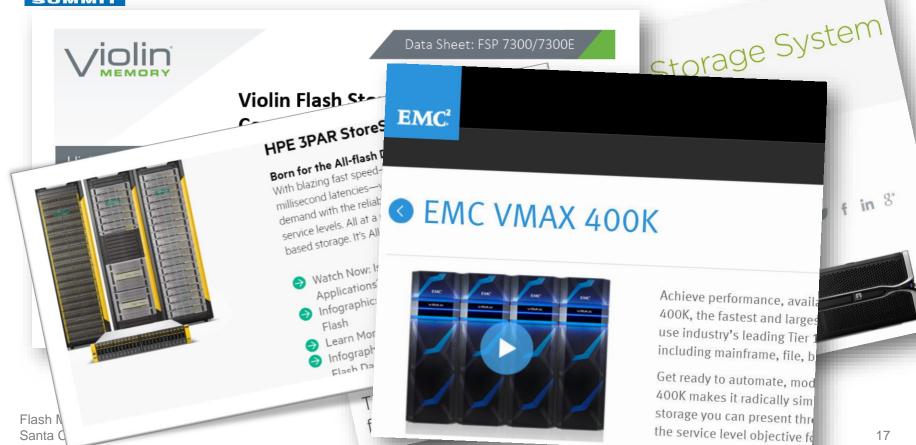




Source: Gartner



Wide Selection of FC Flash





Multiple I/O Supported

- Most Flash Arrays support Ethernet and Fibre Channel interfaces
- Which one is best?



Protocol	Fibre Channel
	GbE
	iSCSI
	FCoE
	FICON



Comparisons are Challenging

- Protocol comparisons are challenging because they use different:
 - Applications High throughput, high transaction rate, virtualized
 - Hardware High end, low end, reliability, disaggregated
 - Protocols Credit buffers, Lossy networks, distance limitations
 - Configurations Topology, scale, tuned performance
- Regardless of these challenges, I'll do a couple comparisons
 - Each system could be tuned to perform better on some metric



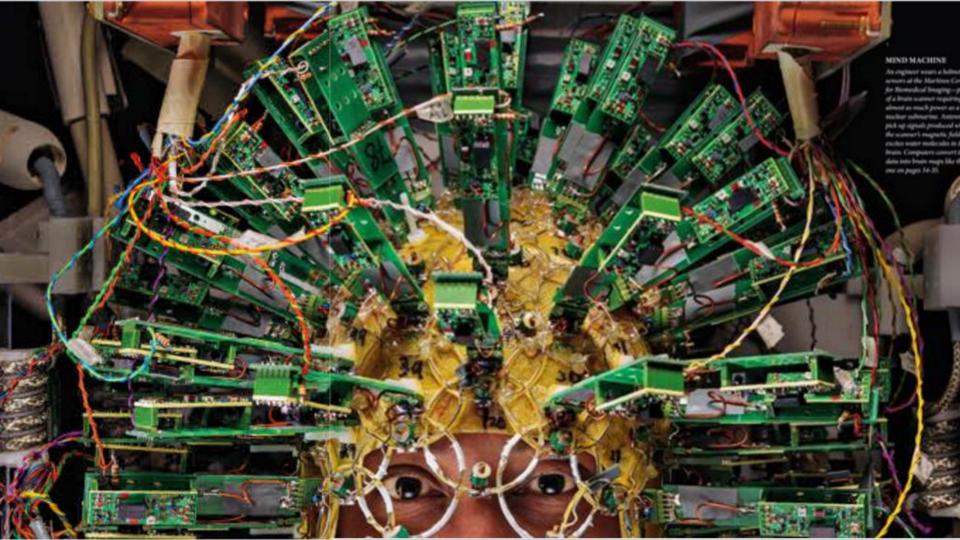
Flash Memory Bit Rates vs Throughput

	Line Rate (Gb/s)	Comment	Throughput (MB/s)
1GFC	1.0625	8b/10b	100
8GFC	8.5	8b/10b	800
10GbE	10.3125	Headers and footers not included	1,125
16GFC	14.05	64/66b	1,600
25GbE +		Similar	



When does Throughput Matter?

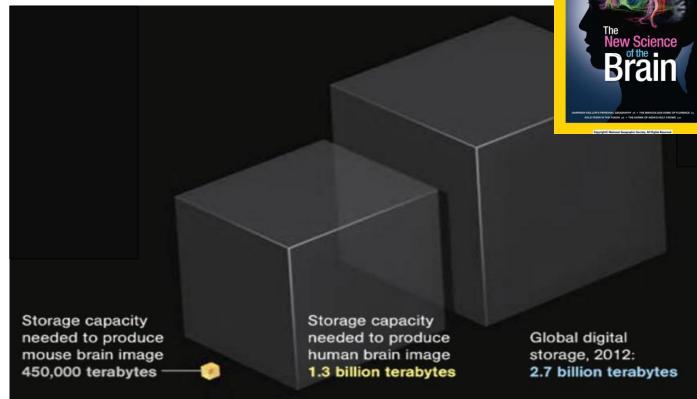
- Throughput mainly matters on large data transfers
 - Transferring TBs of data mainly depends on speed
- Flash isn't much better than disk in large data transfers
- What is a large data transfer?





Big Brain Data

- 0.45 EB to simulate a mouse brain
- 1,300 EB to simulate a human brain
- 59 EB of external storage sold in 2016





Performance vs Speed

 How long does it take to transfer 1TB of data?

	Line Rate	Throughput	
	Gb/s	MB/s	Time (minutes)
8GFC	8.5	800	20.8
10GbE	10.3125	1125	14.8
12G SAS	12.3125	960	17.4
16GFC	14.05	1600	10.4
25GbE	25.78125	2812.5	5.9
32GFC	28.1	3200	5.2
40GbE	40.3125	4500	3.7
100GbE	103.125	11,250	1.5
128GFC	112.4	12,800	1.3

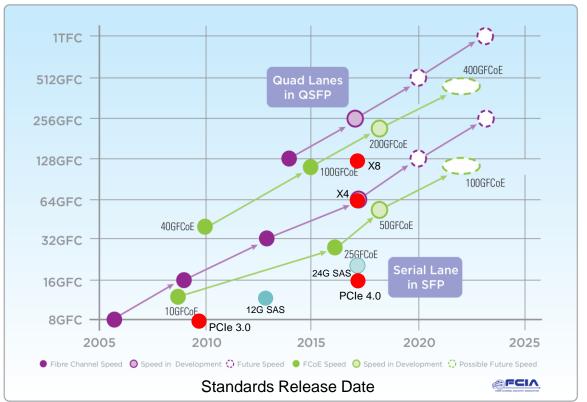


Storage Roadmaps

Speed Standardized

Products ship on different schedule

Roadmaps at: fibrechannel.org ethernetalliance.org





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Latency Comparisons

TOE = TCP/IP Offload Engine TCP = Transmission Control Protocol

IP = Internet Protocol

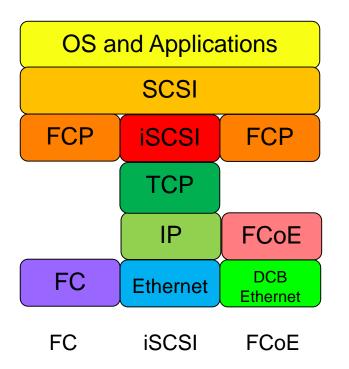
FCP = Fibre Channel Protocol

OS = Operating System

DCB = Data Center Bridging

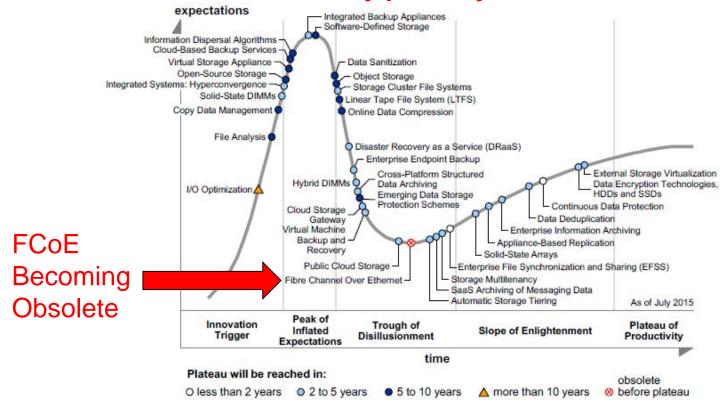
FCoE = Fibre Channel over Ethernet

- Flash improves performance for random reads and writes where latency and protocol inefficiencies come into play
 - Disk Drives seek time latencies in the mS range
- Fibre Channel was designed for storage and has some of the lowest cut through latencies in the industry at ~700nS for 2kB frame
- iSCSI was designed for lossy Ethernet and requires TCP/IP processing that adds latency
 - TOE has only 200nS of latency while software implementation may add 50uS delay*
- FCoE requires lossless DCB Ethernet





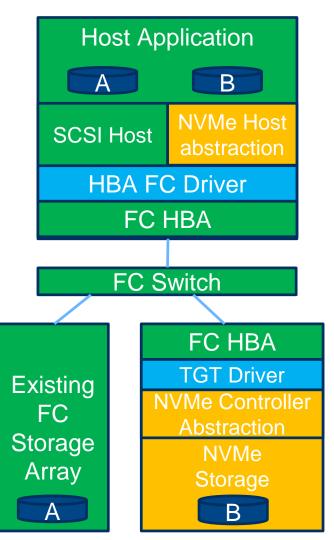
Gartner Hype Cycle





Fibre Channel and NVMe

- See NVMe running over Fibre Channel at FCIA booth!
- 36th FCIA Plugfest at UNHIOL in June tested:
 - NVMe and SCSI storage running over same link
 - 32GFC interoperating with 16GFC, 8GFC and much more





Fibre Channel Dominates Networked Flash

- Ethernet takes second place to Fibre Channel and is well known and good
- InfiniBand is good for HPC
- PCIe is good for PC Boards
- Fibre Channel is great and provides the best performance for enterprise storage* because:
 - It's faster
 - 32GFC vs 25GbE now or 64GFC vs 50GbE later
 - It's protocol is tuned for high performance storage
 - It's established and <u>highly</u> available from many vendors