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# NetApp Flash Leadership and Innovation

**573+**

PB of flash

**~200**

Flash-related patents

**366%**

Year-over-year growth (PB)

**11,300+**

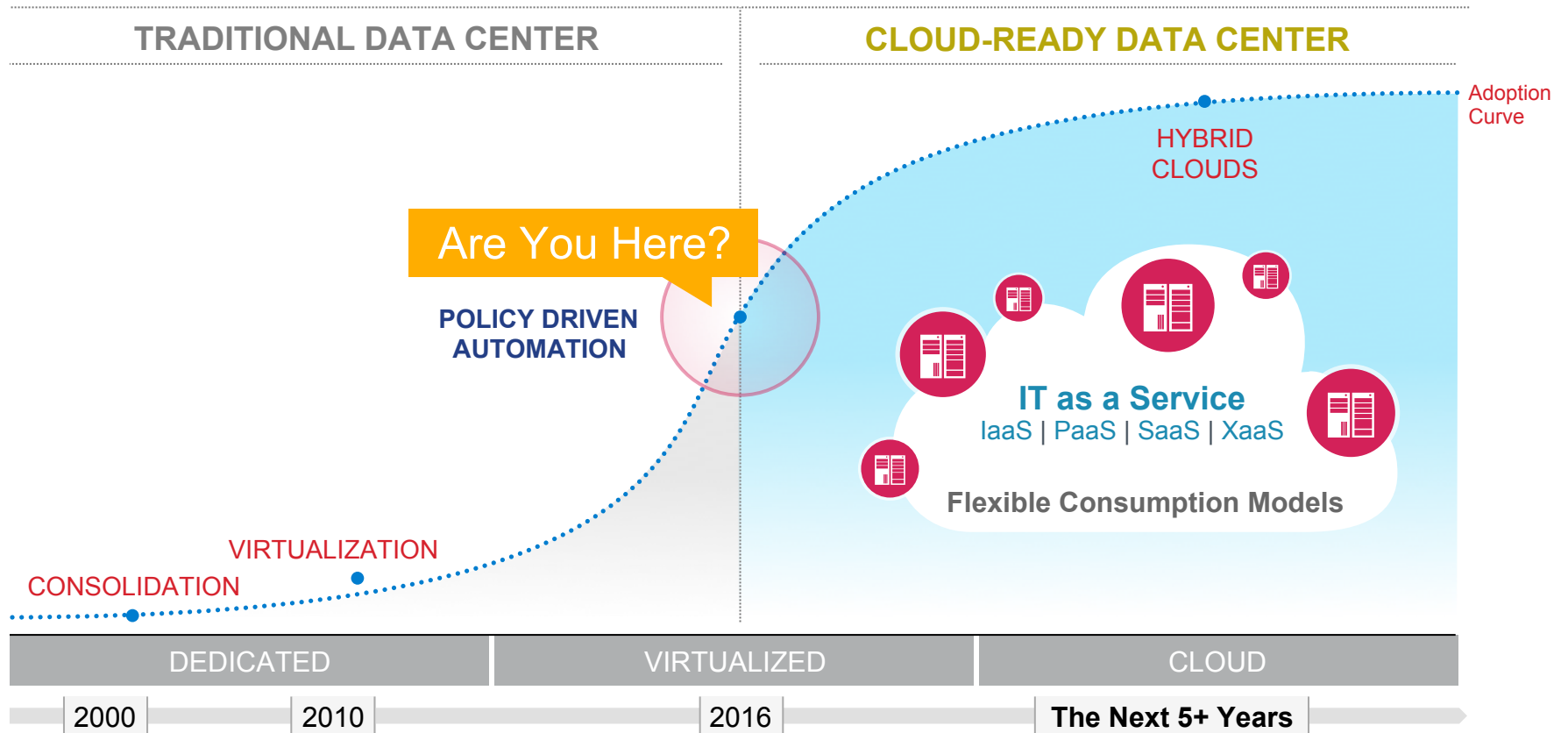
All-flash controllers

**198K+**

Hybrid controllers

\*Compares Q1FY17 and Q1FY16

# Enterprise IT At The Turning Point

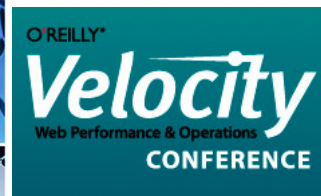


# Online Services, not product addressing today's Digital Opportunities



# SolidFire's Pedigree

- Key decision makers wearing hoodies and shorts...





# Target Market Segments

- Qualifying the Data Fabric portfolio for the next-generation data center

## The Digital Enterprise

Transforming  
Digitals



Native  
Digitals



## Cloud / Service Providers

SaaS



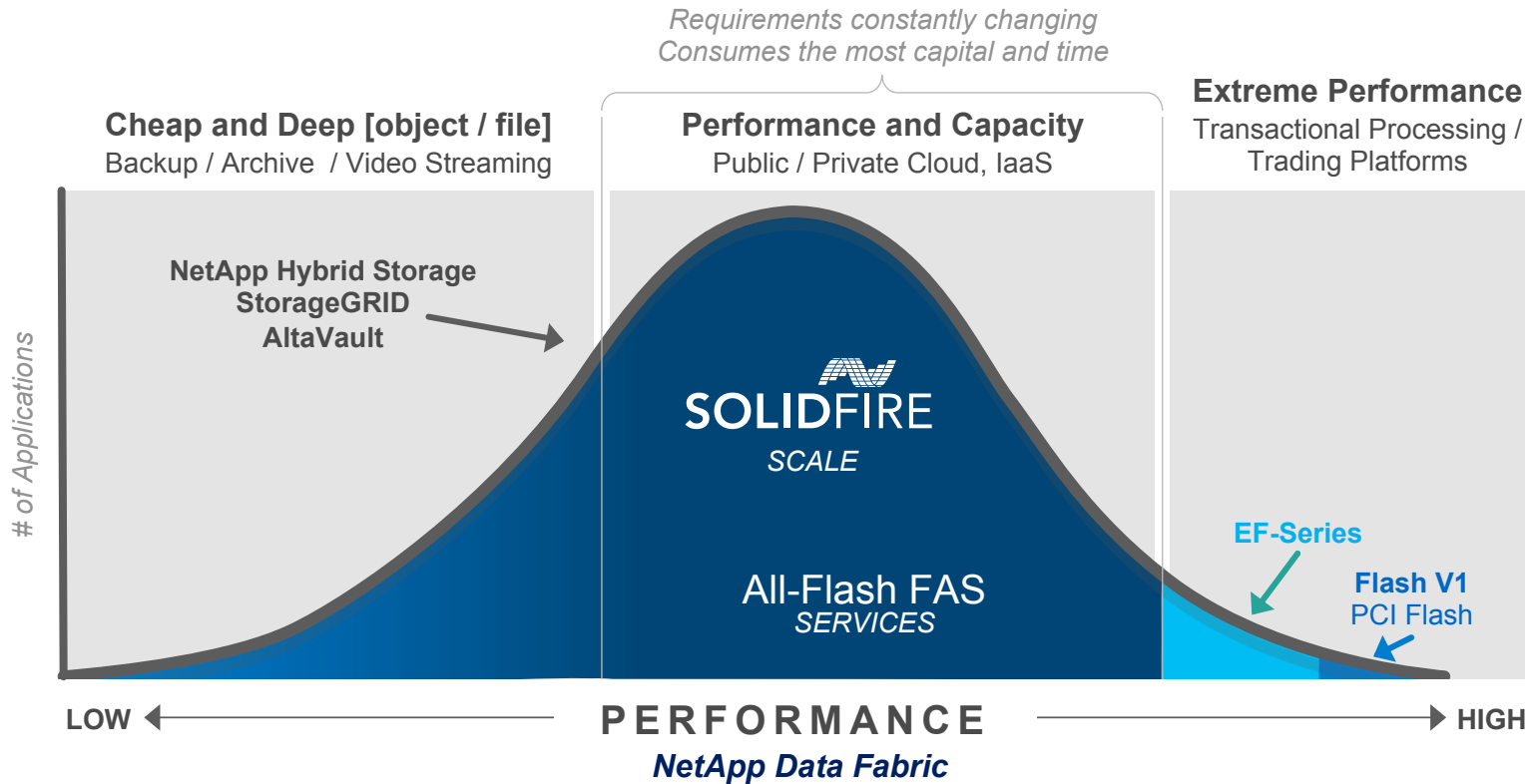
Cloud &  
Hosting



Cable /  
Telco



# A Portfolio Approach Offers Flexibility





Thank you