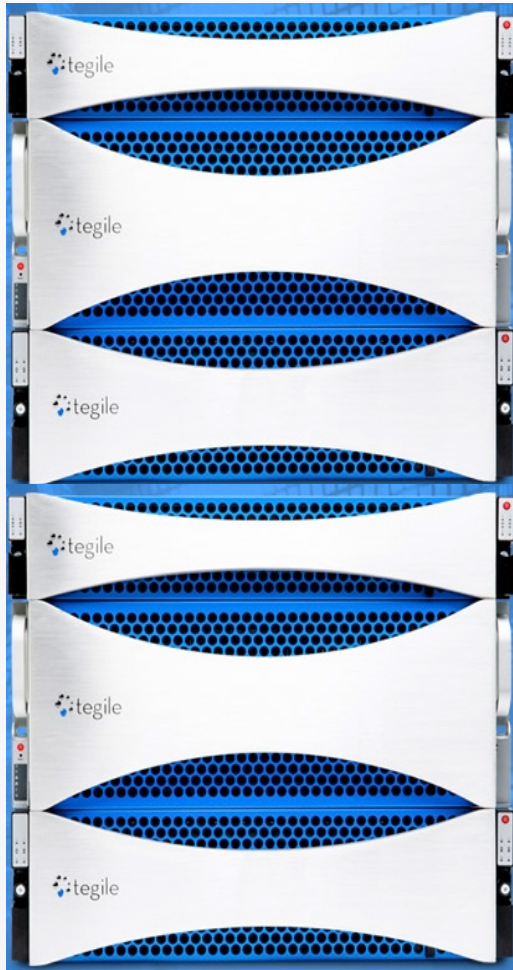


Think And not Or.



Tegile Systems - Company at a Glance



Our Mission:

Transform IT by transforming enterprise storage

Founded: **2010**

Enterprise Storage: All-flash & flash-hybrid – 3rd Generation

MERITECH
CAPITAL PARTNERS

AUGUSTCAPITAL

SanDisk

HGST
a Western Digital company

Global Presence:

Diverse base of 1400+ enterprise customers across major continents
2200+ systems deployed across a broad range of business applications

Industry Recognition:

Gartner
Tegile Named "Visionary"
in MQ for GP Disk Arrays

Gartner
Tegile Named
"Visionary"
in MQ for Solid State Arrays



2014 SVC award
Storage Company of the Year

One Flash Platform, ANY Workload



TEST/DEV



MESSAGING



COLLABORATION



WAREHOUSING



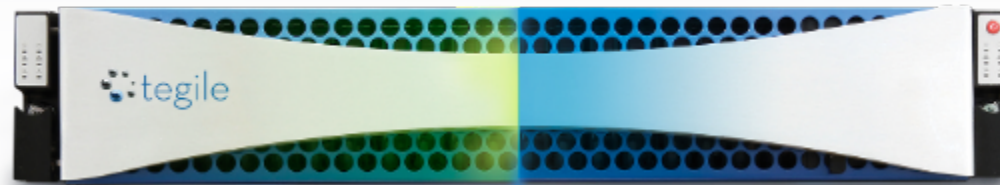
ANALYTICS



OLTP

Consolidated, Virtualized Workloads

Low Latency Business-Critical Apps



Balanced Performance

Capacity Media (HDD, MLC, TLC)



Extreme Performance

Performance Media (Mem, eMLC, X-Point)

Hybrid	Flash-Hybrid		All-Flash	Dense-Flash
10% Flash	30% Flash	50% Flash	100% Flash	100% Flash

Same Operating System | Same Feature Set | Same User Experience

IntelliCare™ – Proactive Customer Care



Array & Cloud Analytics



Automated Case Management



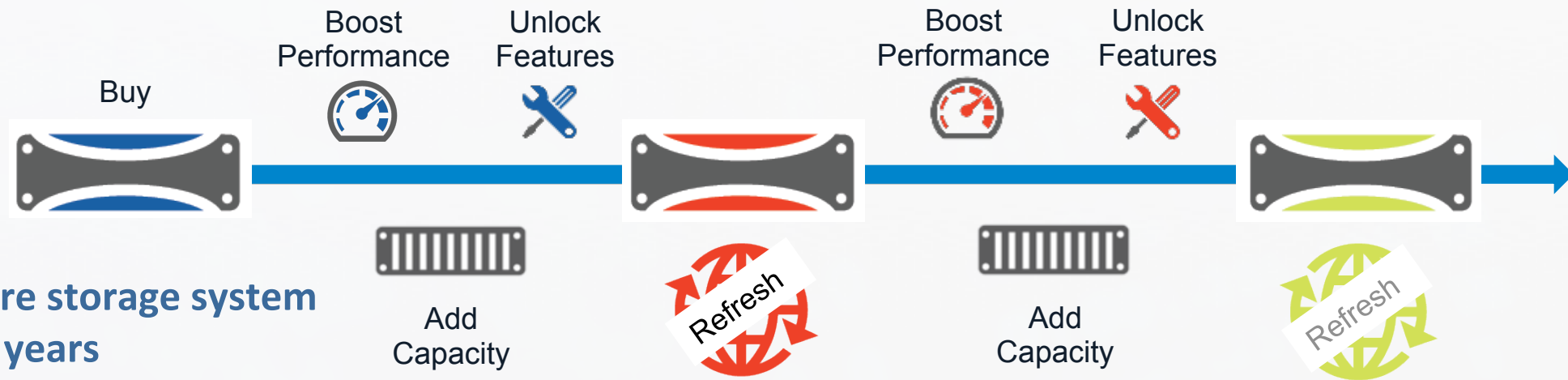
Flash Commitment



Lifetime Storage

IntelliCare™ Lifetime Storage

Buy Once, Refresh your Storage Forever



Refresh entire storage system every 3 or 5 years

- Technology refresh embedded in maintenance agreement
- One CAPEX purchase up front, future refresh events are OPEX
- Non-disruptive controller and media updates
- Access to new software features at no additional cost

How Lifetime Storage Stacks Up

Tegile's Lifetime Storage Program



Year 1
Initial Purchase



End of Year 3
Brand New Car



End of Year 6
Brand New Car

The Other Guy's Program



Year 1
Initial Purchase



End of Year 3
New Tires - Same Car



End of Year 6
New Tires - Same Car



 tegile