Nimble Storage

Dan Leary
VP, Solutions and Alliances

August 2016

© 2016 Nimble Storage | Confidential: Do Not Distribute

nimblestorage
Data Velocity Delivered™

The Leader in Predictive Flash Storage

Headquarters in San Jose, with operations in U.S., Canada, Europe, Asia, and Australia.

NMBL LISTED NYSE

Publicly Traded Company
Since December 2013

Gartner
2015 LEADER

1,100+
EMPLOYEES

8,600+
CUSTOMERS

50+
COUNTRIES

TECHNOLOGY ALLIANCES

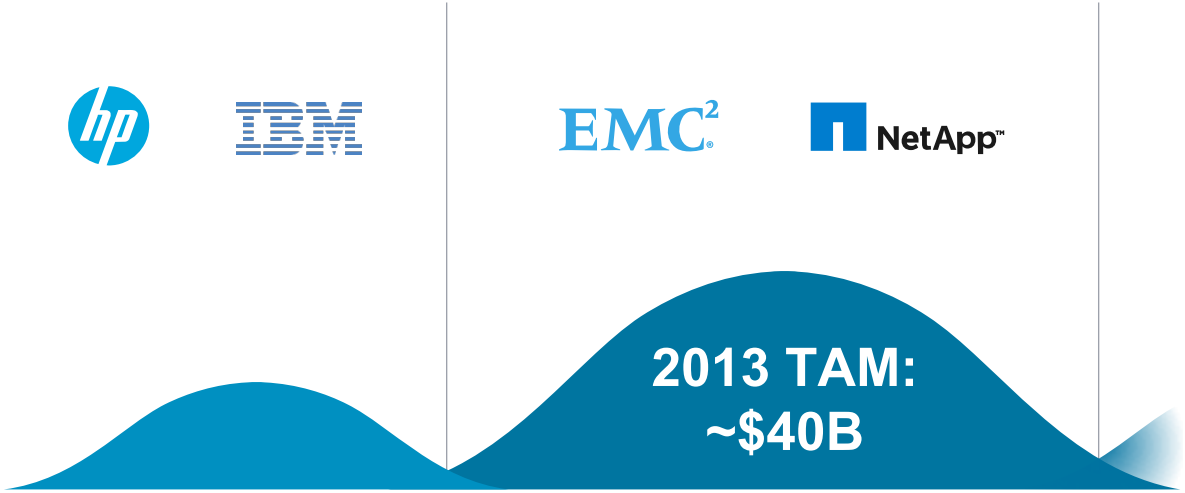
cisco · CITRIX · Microsoft · COMMVAULT · ORACLE Gold Partner · SAP Partner · splunk> · veeam · vmware

© 2016 Nimble Storage | Confidential: Do Not Distribute

Founding Thesis

nimblestorage

Opportunity for Storage to Transform Business



- Flash
- Cloud
- Big Data Analytics

1980s
DAS Era

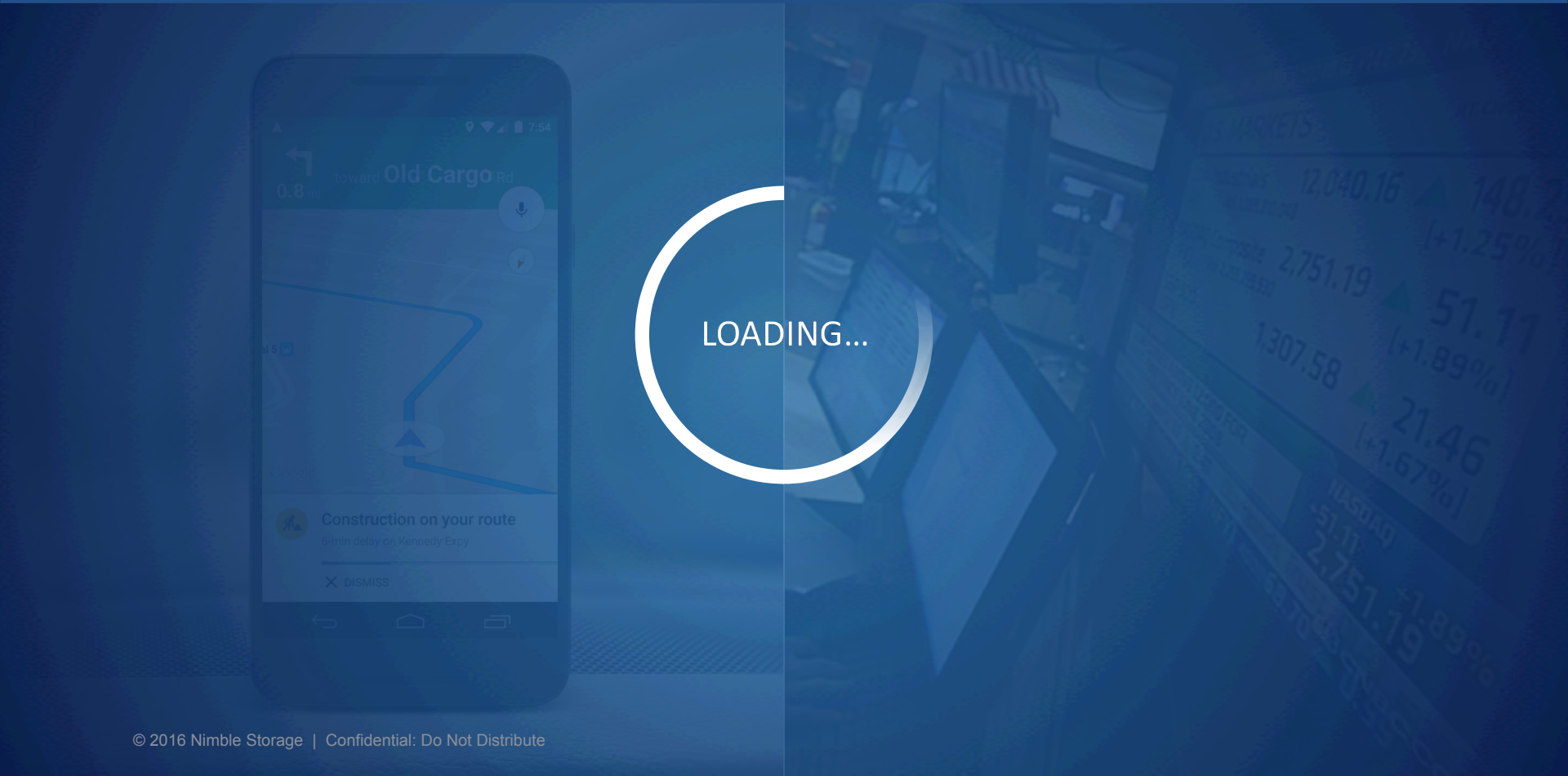
1995+
Networked Storage Era

Today
A New Era

© 2016 Nimble Storage | Confidential: Do Not Distribute

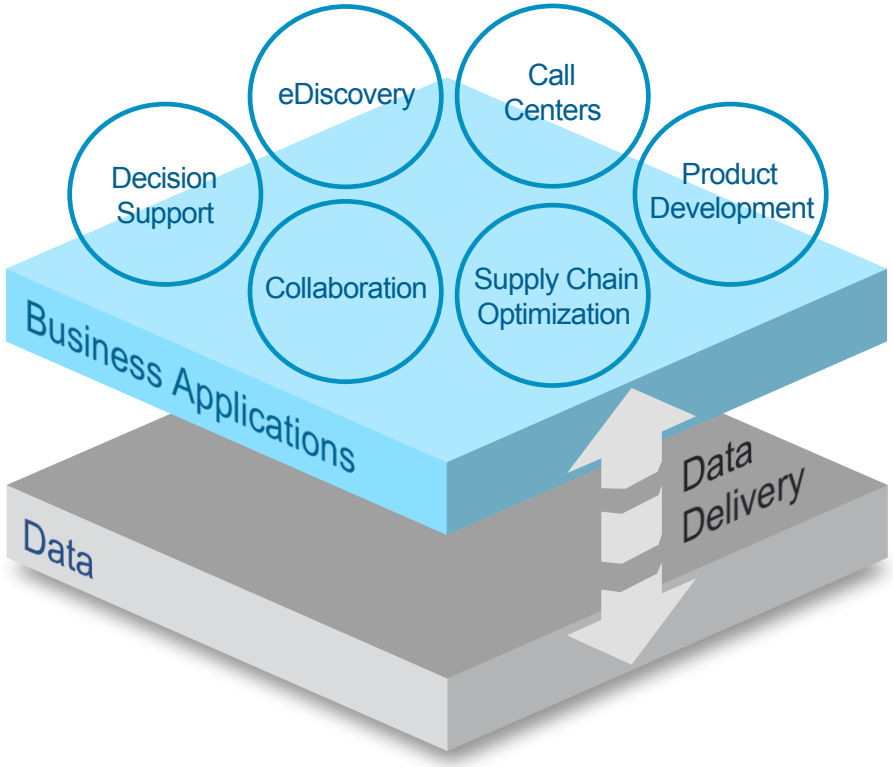
Data Disruption Slows Down Progress

nimblestorage



© 2016 Nimble Storage | Confidential: Do Not Distribute

App-Data Gap Slows Critical Business Processes

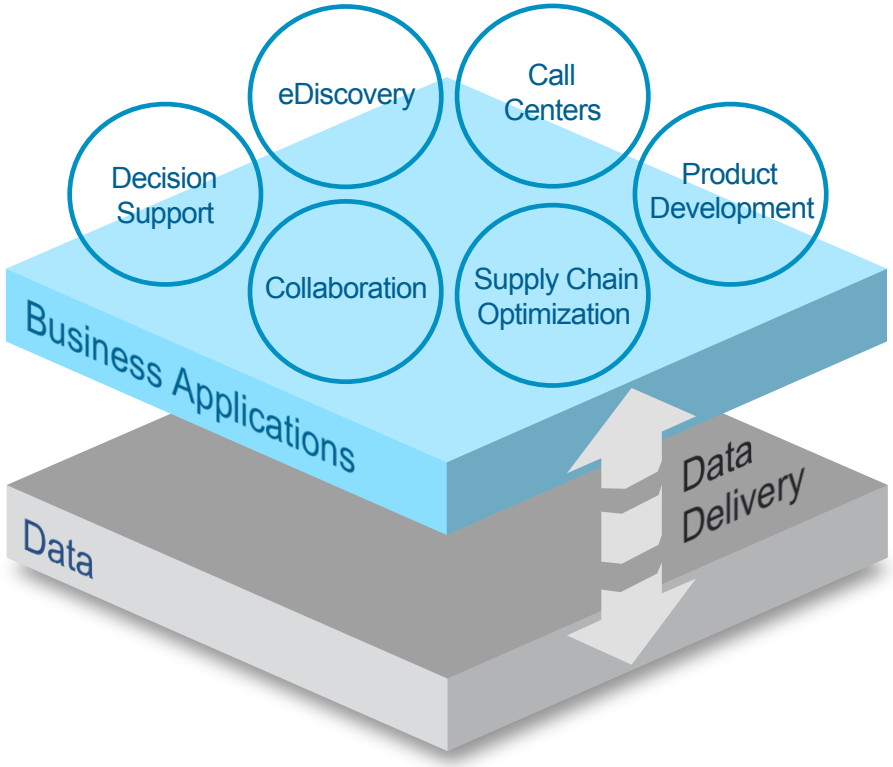


Critical Business Processes

App-Data Gap Slows Data Delivery

© 2016 Nimble Storage | Confidential: Do Not Distribute

Root Cause of the App-Data Gap



Causes of App-Data Gap*

- Storage Related
- Configuration Issues
- Non-storage Best Practices
- Interoperability Issues
- Host, compute, VM, etc.

*Source: InfoSight analysis across more than 7,500 customers

© 2016 Nimble Storage | Confidential: Do Not Distribute

Closing the App-Data Gap

nimblestorage

Predictive Analytics

Removes Infrastructure Barriers

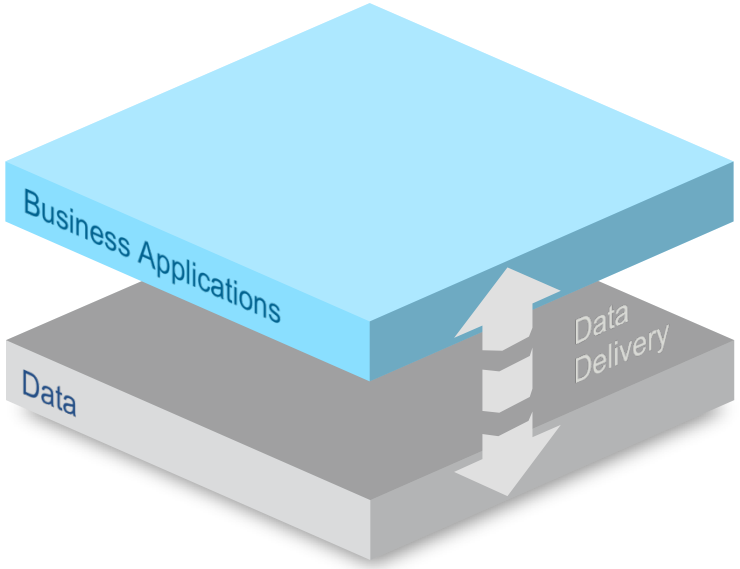
Fast Flash is Not Enough

Removes Storage Performance Constraints

SSD

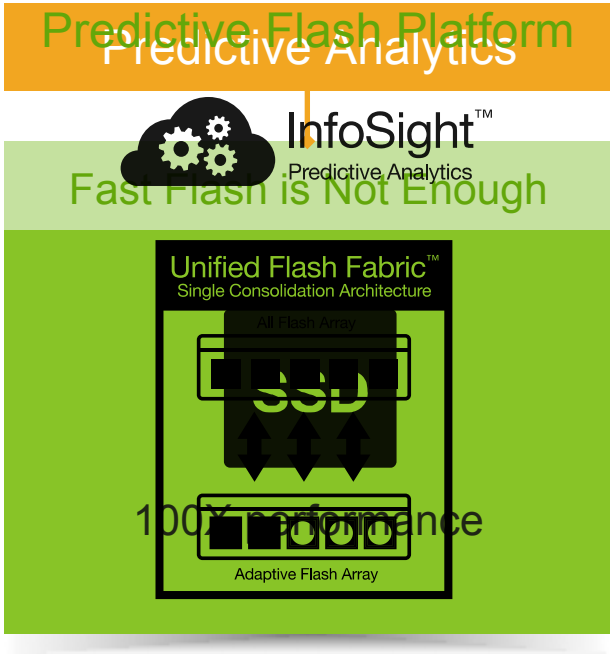
100X performance

Closing the App-Data Gap

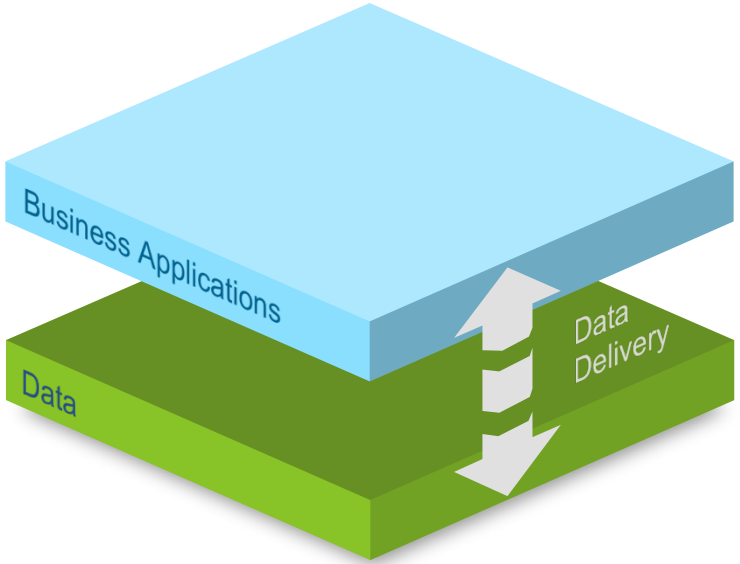


© 2016 Nimble Storage | Confidential: Do Not Distribute

The Industry's Only Predictive Flash Platform



Closing the App-Data Gap



© 2016 Nimble Storage | Confidential: Do Not Distribute

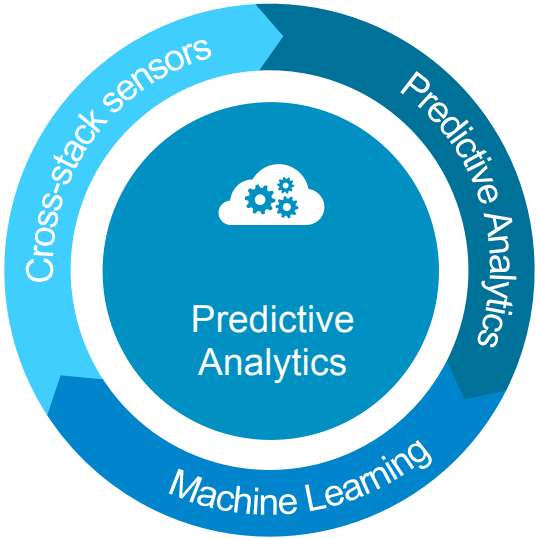
InfoSight Predictive Analytics: More Than a Trillion Data Points Analyzed Every Week

nimblestorage

Prevent issues and avoid downtime

Cross-stack Rapid Root Cause Analysis

Predict future needs and simplify planning



>99.9997% Measured uptime

9 out of 10 Issues detected before you do

<1 minute Hold time to speak to level 3 engineer

© 2016 Nimble Storage | Confidential: Do Not Distribute

nimblestorage

Data Velocity Delivered™