



Flash Memory Summit

# Enterprise Flash Storage Annual Update

Flash, It's not just for tier 0 anymore  
Or  
Flash is the new black

Santa Clara, CA  
August 2018

Howard Marks  
Chief Scientist





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## Your not so Humble Speaker

- 30+ years of consulting & writing for trade press
- Occasional blogger at TechTarget
- Chief Scientist DeepStorage, LLC.
  - Independent test lab and analyst firm
- Cohost Greybeards on Storage podcast



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# Agenda

- A brief history lesson
- The shift from SSD to NVMe
- NVMe over fabrics the new lingua franca
- A look in the crystal ball

# A Decade of Enterprise Flash



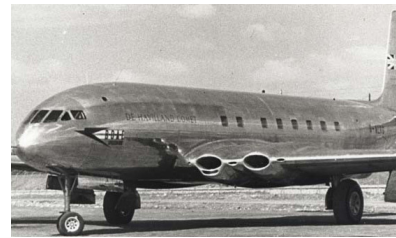
## 2007

- Rackmount SSDs
- Texas Memory
- Violin Memory
- Fast but niche



## 2010

- SSDs in DISK arrays
- High cost
- Endurance fears
- Hybrids emerge



## 2014

- Flash understood
- All Flash Arrays
- Costs close



## 2018

- Flash is mainstream
- Full data services & data reduction
- Cost effective for most applications



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## Flash is just the default

- All flash ~\$8bil/yr w/12% projected growth
- Disk is still cheaper
  - But being reserved for:
    - Secondary
    - Rich media
- Users are over endurance & deduplication fears
- Shift back to full featured arrays from purpose built AFA





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## The Great Flash Shortage of 2016-7

- 2008-2015 SSD \$/GB -30%/yr
- 2016-2018 maybe 30% total
- Last year I said “Relief to come late 2018/19”
- Supply is easing
  - 96 layer QLC
  - Process improvements
  - New fabs
- Expect 30+% CAGR



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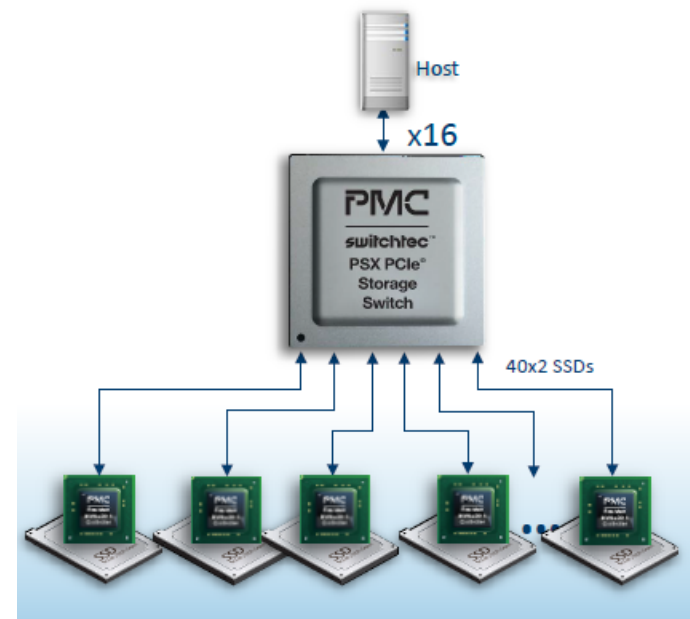
# Enterprise SSD Evolution

- Further fragmentation
  - Optane/Samsung Z-NAND NVMe
  - 100TB 6gbps SATA
- U.2 across server vendors
  - New form factors:
    - Samsung NGSFF
    - Intel Ruler



# Solid State Drive to Solid State Device

- Dropping the HDD form factor
  - M.2 for boot
  - Ruler/NGSFF for hot-swap
  - Better cooling and density
- PCIe replaces SAS/SATA
- PCIe Switch chips vs SAS Expanders
- NVMe replaces SCSI as lingua franca
  - Over PCIe locally
  - Over fabrics







# PCIe Advances



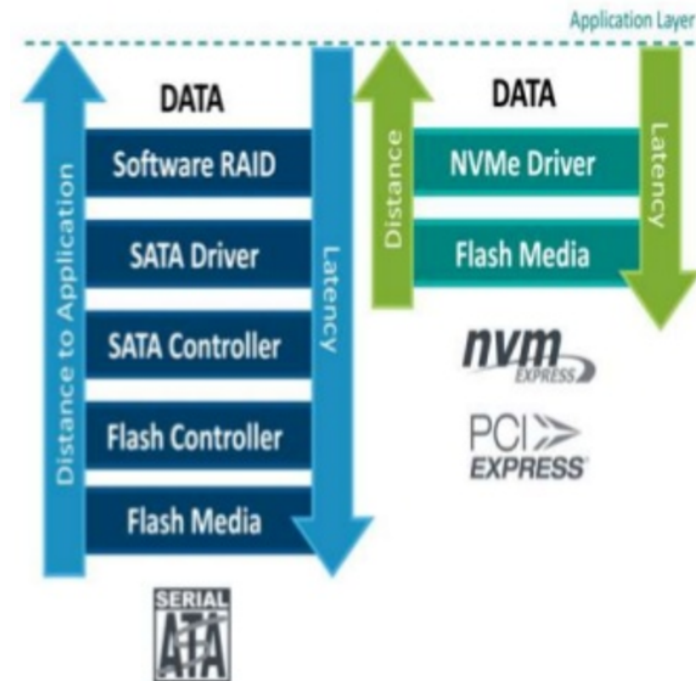
- PCIe 4.0
  - Doubles bandwidth/lane to 2GBps
  - Driven by 100Gbps Ethernet & NVMe
  - Power systems shipping now
  - x86 Next server chipset release
- PCIe 5.0 close on its heels
  - .7 version issued May 2018
  - Adoption planned Q1 2019
  - 400Gbps Ethernet  $\approx$  x16 slot
  - Servers and such 2020?

|         | Sp ec Dat e | Raw      | Bandwi dth per lane | x8 Gbps    |
|---------|-------------|----------|---------------------|------------|
| PCI e 1 | 2003        | 2.5G T/s | 250MB/s             | 16         |
| PCI e 2 | 2007        | 5.0G T/s | 500MB/s             | 32         |
| PCI e 3 | 2010        | 8.0G T/s | 984MB/s             | 64 (63.04) |
| PCI     | 201         | 16GT     | 1969M               | 126        |



# NVMe 101

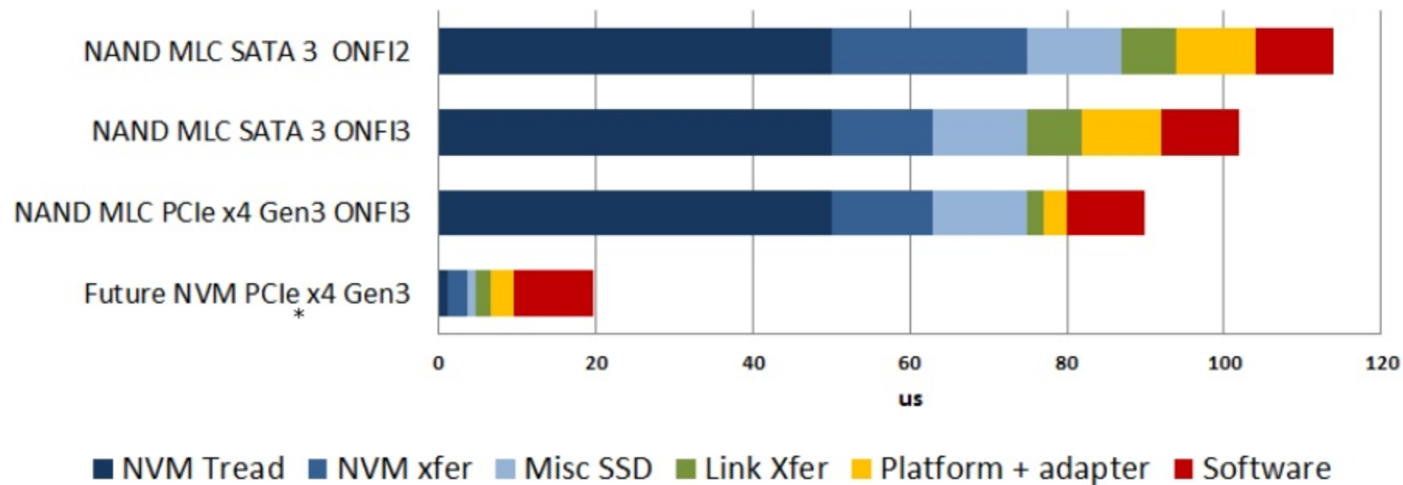
- Gen1 and 2 PCI SSDs
  - ACHI (SATA command set)
  - Proprietary (Fusion-IO, Verident) with heavy software
- Enter NVM Express
  - A new software protocol for non-volatile memory access
- Lower compute overhead than SCSI
- 64K queues of 64K entries vs SCSI 1 queue of 32 entries





# NVMe = Lower Overhead & Latency

App to SSD IO Read Latency (QD=1, 4KB)



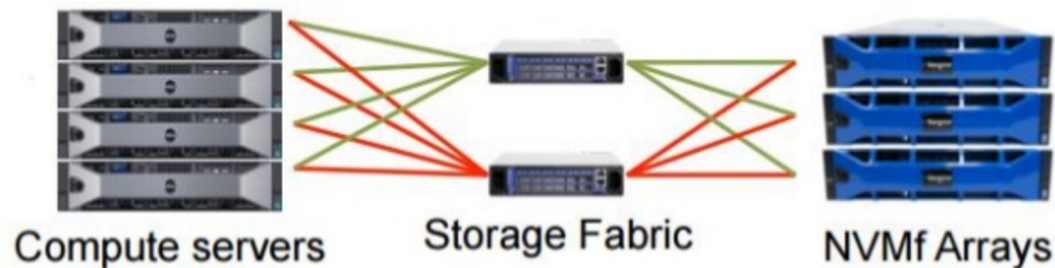
- By 2016 NVMe is leading from desktop M.2 to the datacenter
- But limited to internal SSDs



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## NVMe Over Fabrics (NVMeoF)

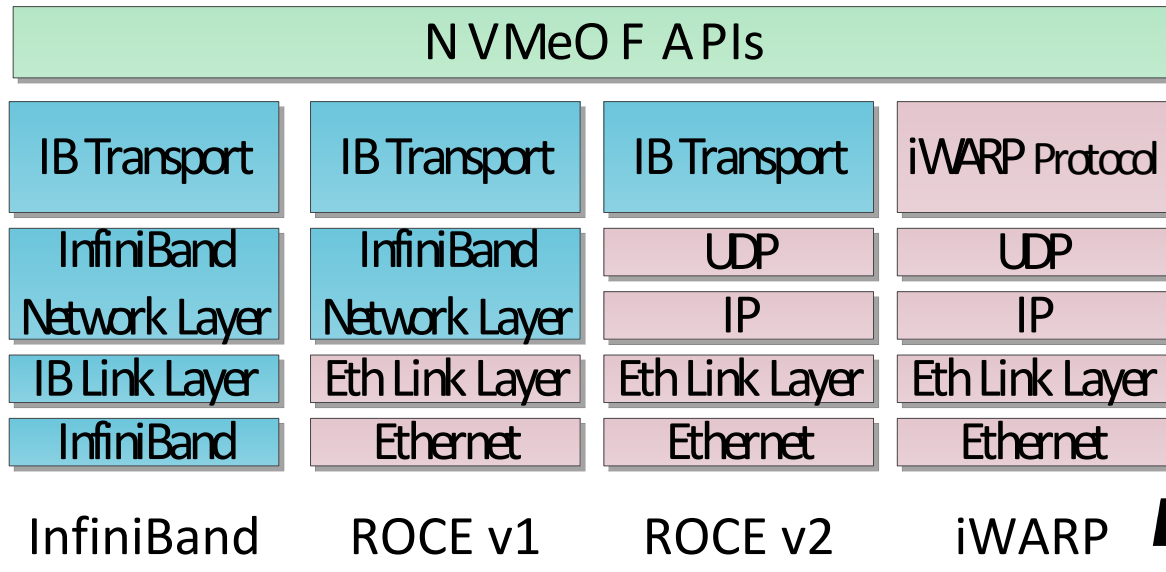
- Extends/encapsulates NVMe semantics over
  - Ethernet with RMDA
  - Fibre Channel
  - Infiniband (no products yet announced)
  - TCP
- Adds name spaces and discovery
- 10-50 $\mu$ sec protocol and network overhead





# NVMeOF Ethernet Options

- RDMA over Converged Ethernet (ROCE)
- iWARP (Internet Wide-area RDMA Protocol)
- RNICs generally support ROCE or iWARP





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## NVMe Over Fibre Channel

- Fibre Channel
  - Zero copy vs RDMA
  - Flow and congestion control
- Gen5 (16) and Gen6 (32Gbps) Fibre Channel
- One fabric for SCSI and NVMe
- Keeps storage network in storage domain
- The safe move in enterprise

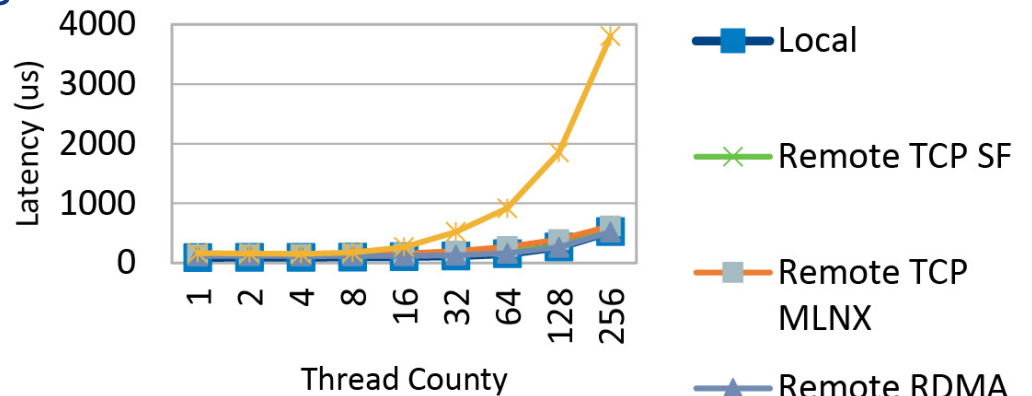


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# NVMe over TCP

- Encapsulates NVMe verbs in TCP
- Relies on TCP low control
- NIC offload optional
- No switch config requirements
- Nominal latency addition
- Supporters:
  - SolarFlare
  - Cavium
  - Toshiba
- Greybeards on Storage

LATENCY - Sustained 4K Random Read





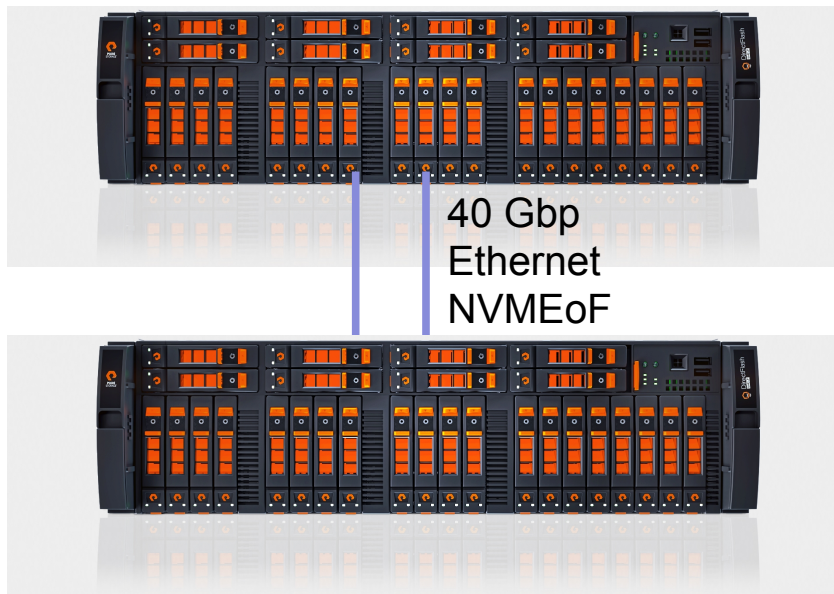
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## NVMeOF Pioneers

- Apeiron – 40Gbps Ethernet switch in JBOF
- E8 – Dual controller array – basic services
- Mangstor – x86 NVMeoF target
- Excellero – Low CPU SDS, RDMA



# Pure FlashArray//x



- Replaces //m SAS SSDs with NVMe flashmodules
- Expansion via SAS or NVMeoF JBOF
- NVMeoF target on 40Gbps Ethernet
- Full services



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## Dell/EMC PowerMAX

- Should end the “designed from scratch for flash” argument
- All the Symetrix/VMAX software goodness
- NVMe media
- NVMe over fabrics promised
- Scaleout x86 & FICON



### PowerMax 2000

1.7M IOPS<sub>RRH-8K</sub>  
1PBe Capacity  
1 to 2 PowerBricks

### PowerMax 8000

10M IOPS<sub>RRH-8K</sub>  
4PBe Capacity  
1 to 8 PowerBricks



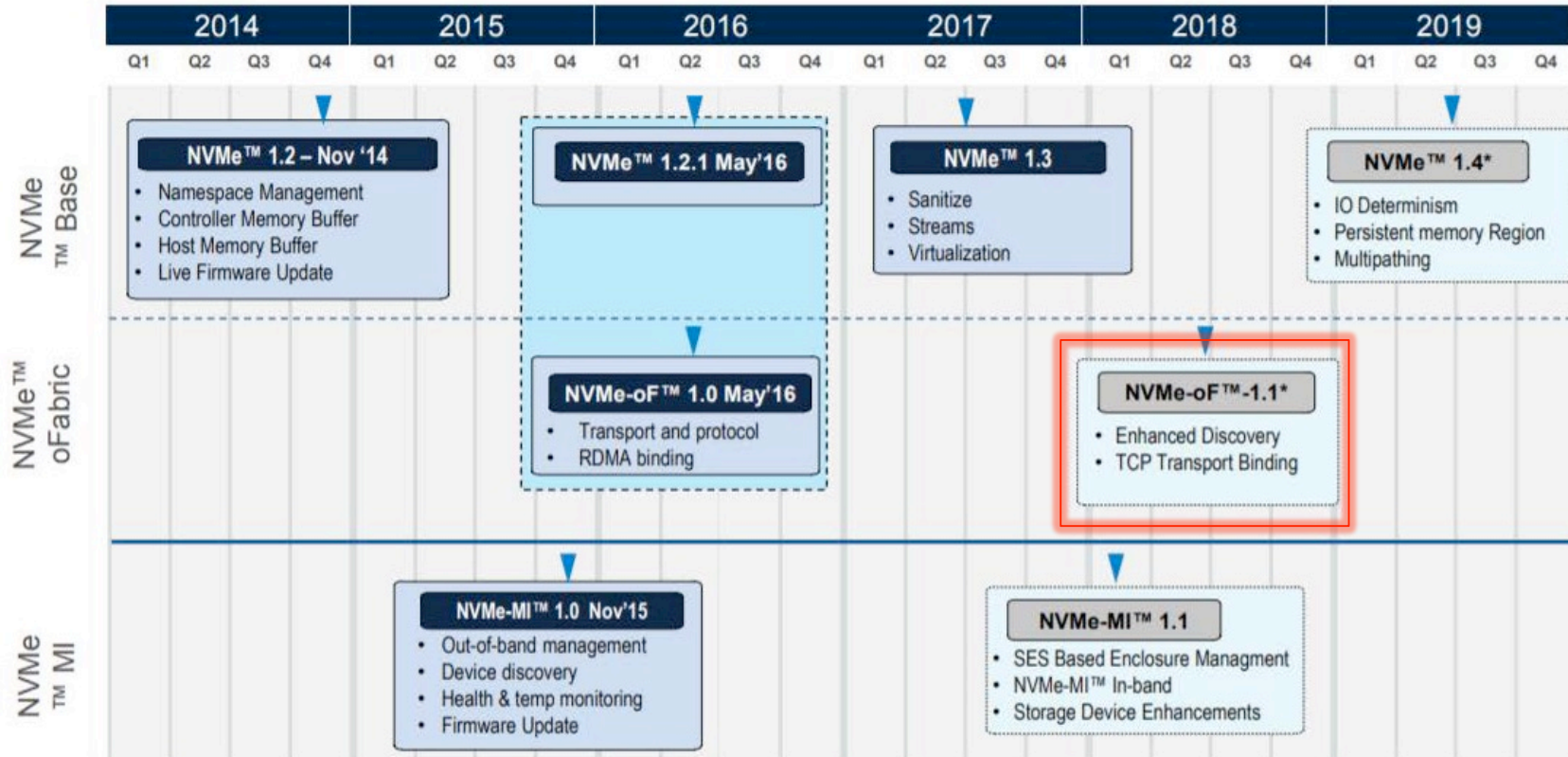
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## NetApp and IBM Go NVMeoFC

- IBM FlashSystem 9100
  - 24 flash modules (19.2TB, 384TB net)
  - 16Gbps FC, NVMeoFC\*
  - SVC based services
- NetApp A series AFF
  - A800 – 48 SSD slots
  - Sub 200µsec latency, 11 millionIOPS
  - Data OnTap services



# Standards Progress



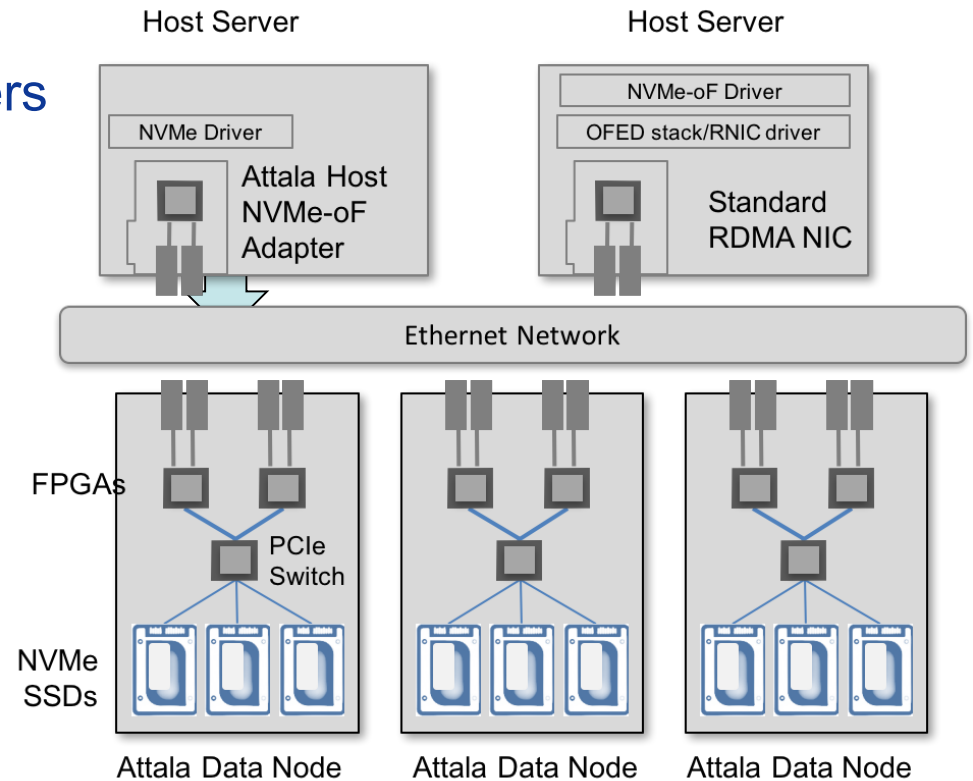
■ Released NVMe™ specification □ Planned release

\* Subject to change 

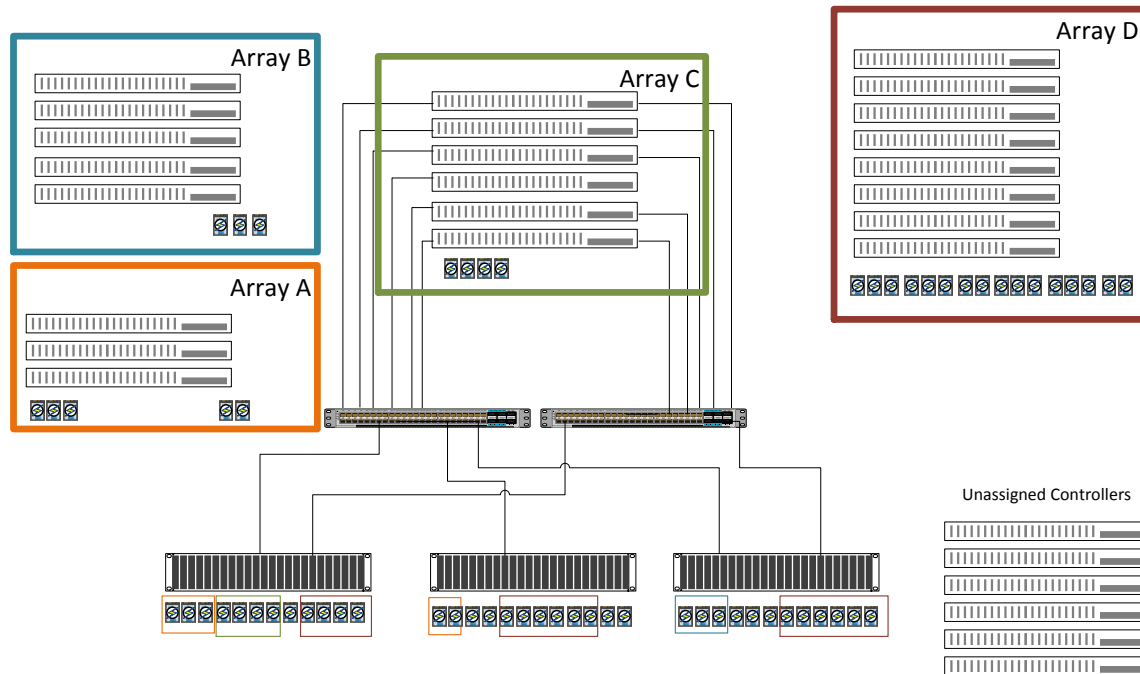


# NVMe JBOFs Emerge

- Today's JBOFs are x86 servers
  - Eg: Toshiba KumoScale
  - High flexibility
  - High cost
- NVMeoF ASICs
  - Vastly reduce costs
  - Sampling from
    - SolarFlare Xilinx
    - Kazan Networks
    - Attala Systems



# Kaminario K2 Composeable



- NVMeoF
  - Controller to JBOF
  - Host to array (opt)
- Dynamically assign controllers and flash to virt array



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## Persistent Memory Now GA

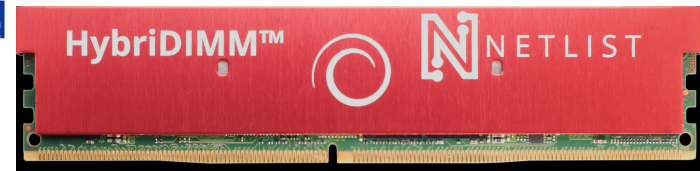
- Scalable Xeon servers support NVDIMM-N
- Good for software delivered storage
  - Small (8-16GB)
  - Expensive (2-3X DRAM)
- Full OS/Hypervisor Support
  - Windows
  - vSphere
  - Linux



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## NetList's HybriDIMM

- Combines DRAM-Flash
- Conceptually like Diablo/Sandisk UltraDimm )
  - Access:
    - DRAM as std memory
    - Flash w/DRAM buffer as Block storage
    - Flash as persistent memory via Linux Library
    - No special BIOS support needed
    - 128-512GB





## Crystal ball section





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## The Future

- All ~~PCIe~~ NVMe storage systems
  - As conventional storage
  - With memory interfaces
- Next-gen memory (PCM, 3d Xpoint, Etc)
  - First as write cache in SSD
  - Later as memory
  - Taking a bit longer than expected
- More persistent memory as memory
  - Needs application support ala SAP Hana



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## Storage Class Memory

- As well defined as Software Defined
- For me:
  - Inherently persistent
  - Latency between DRAM and NAND Flash
  - Addressable as memory
    - Not SSD, not NVMe
  - Capacity 4-∞X RDIMM
- Defines material AND implementation



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# Optane DIMMs Coming Soon



Big and Affordable Memory

High Performance Storage

Direct Load/Store Access

Native Persistence

128, 256, 512GB

DDR4 Pin Compatible

Hardware Encryption

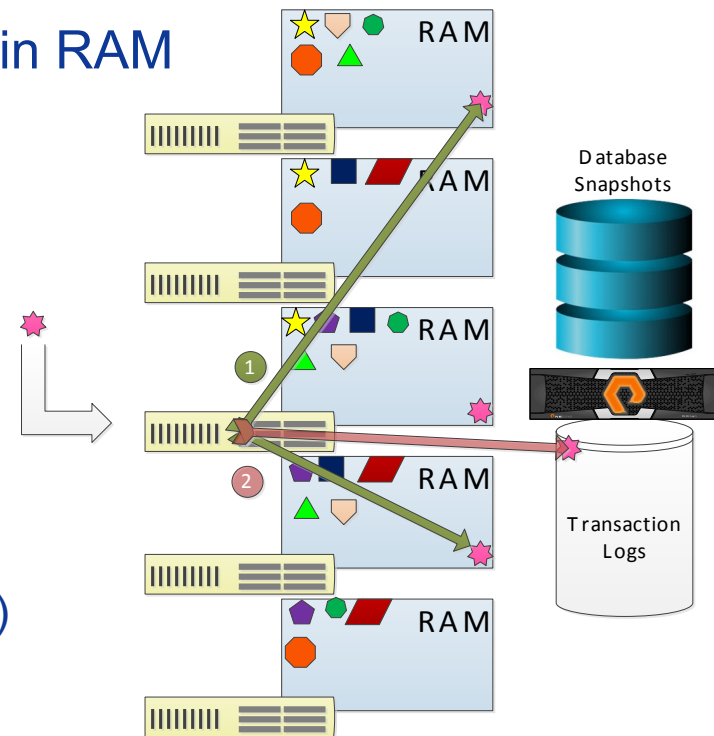
High Reliability

**NOW SHIPPING SAMPLES  
BROAD DEVELOPER ENGAGEMENT**



# In Memory Databases Today

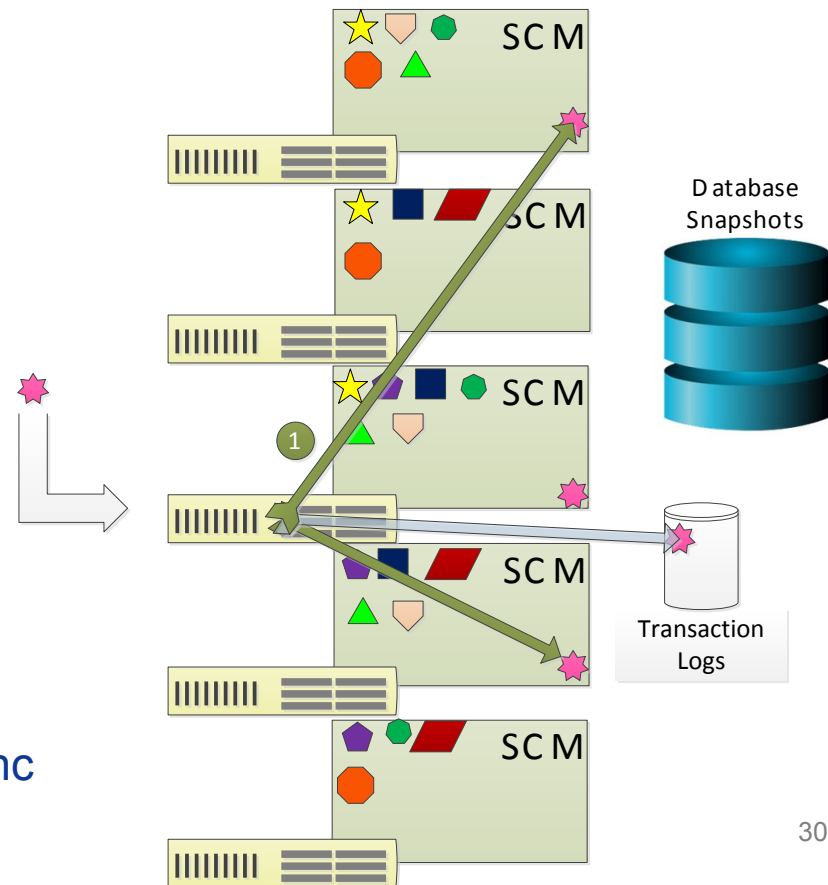
- All database operations performed in RAM
- Data replicated across nodes (x86)
- AFA/HCI back end for persistence
  - Snapshots
  - Transaction Logs
  - Playback in case
- On write:
  1. Replicate to 1-n nodes
  2. Write to persistent log (typically AFA)
  3. ACK





# In Memory Database with SCM

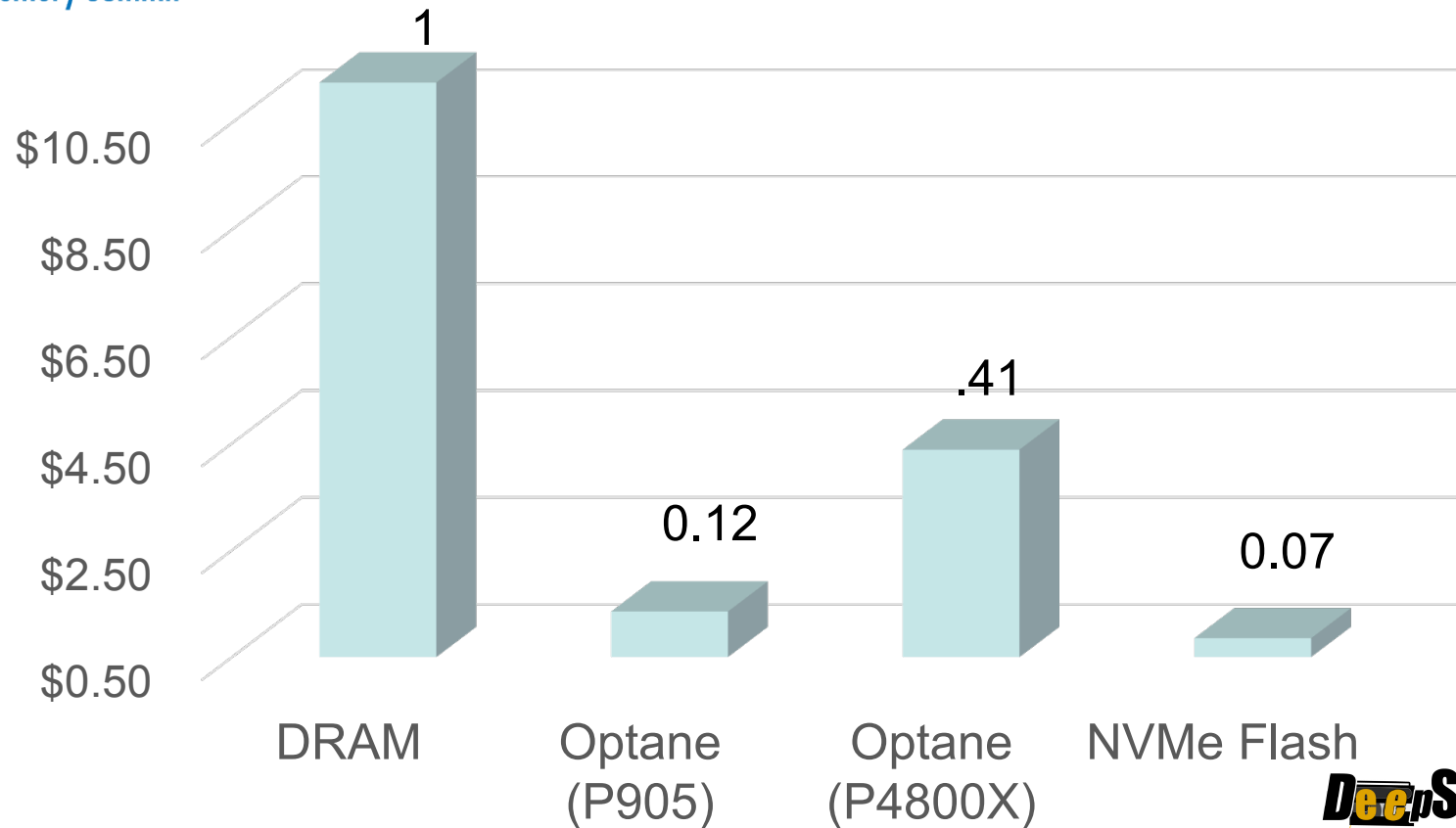
- Much larger capacity/node
  - 512GB vs 64GB/DIMM
  - 10X latency (SWAG)
- Lower cost /GB
  - 2-10X we guess
  - More vs 128GB LRDIMMs
    - 3X cost of 64GB
- ACK after n-node write
  - Can be RDMA write
  - Data now persistent
  - Log writes can be aggregated, async





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# Relative Memory Costs





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# NVMe™ JBOF System Reference Design

1. NVMe JBOF controller

XILINX  
FPGA  
SOLARFLARE  
Soft NIC Target

2. Solarflare soft NIC services

- Over 2,000 vNICs per NIC
- Hardware firewalls
- Kernel bypass for acceleration
- 100% packet surveillance
- NVMe protocol processing

3. NVMe SSD

4. NVMe SSD tray

5. Just add your storage software stack here

XILINX  
ALL PROGRAMMABLE.

SOLARFLARE

Xilinx and Solarflare have partnered to create a NVMe Just-a-Bunch-of-Flash reference design which makes it quick and easy for storage vendors to perform proof-of-concept on a storage software stack, or go into production with a high-performance flash subsystem with a full suite of services for NVMe fabrics.

