



Challenges & Strategies for Mass Adoption of Emerging Non-Volatile Memory

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About Yole's Memory Team



Walt Coon VP of NAND and Memory Research	Mike Howard VP of DRAM and Memory Research	Simone Bertolazzi, Ph.D. Technology & Market Analyst Memory	Ivan Donaldson VP of Yole Finance	Emilie Jolivet Division Director Semiconductor & Software
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Experience: 20 years in Memory	Experience: 15 years in Memory	Experience: 8 years in Emerging Semiconductors and Devices	Experience: 14 years in Semiconductor Industry Strategy, Business Development, and IR	Experience: 9 years in Equipment, Manufacturing, Processing
At Yole: NAND	At Yole: DRAM	At Yole: Emerging Memory	At Yole: Manages all services and relationships for global financial clients	At Yole: Embedded Technologies, 3DIC & Manufacturing

Memory Technologies













Focus of Yole's NAND and DRAM Market Monitors (published every quarter)

Focus of MRAM Technology and Business 2019 and Emerging Non-Volatile Memory Report (updated every year)







o Overview of the Memory Market

Established and Emerging Memory Market Trends

Emerging Non-Volatile Memory

Technology Overview: STT-MRAM, PCM and RRAM

Market Projections by Applications

• Players & Strategies for Mass Adoption of Emerging NVM



Stand-Alone Memory Market - Overview

• In 2018, NAND and DRAM account for ~97% of the stand-alone memory market (~\$160B).







• The emerging NVM market (**PCM**, **MRAM** and **RRAM**) is gaining significant momentum, but will remain below 3% of the total stand-alone memory market.





Source: "Emerging NVM" and "Status of the Memory Industry" Reports by Yole



Memory Technology Comparison

2018 stand-alone commercial products performance



Price position in 2018 (\$/Gb)





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Opportunities for New Memories



Market Projections



By applications



Industrial & Transportation & Consumer Electronics

Enterprise SCM

Flash Memory Summit

Enterprise Storage NVDIMM-N

Client SCM

■ Mass Storage

Embedded NVM - Microcontrollers

- Embedded Cache Memory Mobile Devices
- Embedded Cache Memory High-End Processors
- Embedded NVM Artificial Intelligence

By technologies





Stand-Alone vs Embedded



• Embedded applications are gaining momentum and will be reaching 16% of the emerging NVM market by 2023



Source: "Status of the Memory Industry" and "Emerging NVM" Reports by Yole



Embedded NVM Business



Strategic alliances are essential for mass adoption of emerging NVM







Summary and Outlook



- Emerging NVM will complement NAND and DRAM in hybrid memory solutions. In 2023, we expect that the emerging NVM market will remain below 3% of the overall memory market.
- The stand-alone emerging NVM market will be driven by SCM applications enabled by 3D XPoint PCM will remain for long the leading emerging NVM technology.
- STT-MRAM is picking up steam in the embedded business thanks to the strong involvement of top foundry/IDM players and equipment suppliers, who are providing new solutions to critical technical challenges.
- Further density improvement and bit-cost reduction are needed towards mass adoption of emerging NVM technologies "Trojan horse" strategies along with topplayer involvement are essential.





Thank you for your attention Questions?

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